# Annual Report 2015





Defence/Aerospace Energy/Telecoms Industry Medical devices Offshore/Marine

Norway Sweden Lithuania Germany USA China



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# Kitron in brief

Kitron is an international Electronics Manufacturing Services (EMS) company. The company has manufacturing facilities in Norway, Sweden, Lithuania, China and the US and has about 1200 employees. Kitron manufactures both electronics that are embedded in the customers' own product, as well as box-built electronic products. Kitron also provides high-level assembly (HLA) of complex electromechanical products for its customers. It also increasingly provides various related services within development, industrialisation, supply chain management, logistics and aftermarket services.

Kitron is most competitive within complex manufacturing processes that require niche expertise. Kitron has chosen to focus its sales and marketing activities within five key sectors; Defence/ Aerospace, Energy/ Telecoms, Industry, Medical devices and Offshore/Marine.

Kitron has a balanced sales mix among these sectors, which makes Kitron diversified and puts the group in a good position to handle shifting demands.

Kitron has strong relationships with large multinational companies.

# Flexible turnkey supplier

Kitron's services range from development and design, through industrialisation, sourcing and logistics, to manufacturing, redesign and upgrading of products in order to extend their lifespan. Kitron endeavours to achieve a seamless integration with customers and suppliers.

Kitron is working to further enhance its competitiveness by expanding its range of services in those parts of the value chain that demand high levels of expertise. The group is constantly striving to optimise the sourcing function, manufacturing process and logistics in order to reduce its cost base.

## **Quality assurance**

Kitron measures quality in all processes. Continuous quality improvement is achieved through training and the implementation of programs such as Six Sigma, LEAN Manufacturing, 5S and 7W. Kitron is striving to achieve superior quality and thereby create a competitive advantage relative to other EMS companies.

#### Global sourcing

Kitron's global sourcing is responsible for performing sourcing activities for the whole group, working in close connection with Kitron's local sourcing. Kitron's global sourcing consists of dedicated specialists working directly with carefully selected manufacturers and distributors. As a result of continuously monitoring the market globally, Kitron is able to negotiate competitive prices and ensure a reliable supply of components.

#### Vision and values

Kitron's vision is to provide solutions that deliver success for its customers. Kitron shall contribute to develop customers' businesses into leading companies within their respective markets.

Kitron's values are built upon reliability, creativity, an inclusive work environment and a positive and international mind-set.

#### Strategy

Kitron will continue to pursue profitable growth in the Northern European, US and Chinese EMS markets, targeting professional customers. Kitron's current strategy contains three key elements: accelerated organic growth, continuous operational improvements and growth through targeted acquisitions.

# Accelerate organic growth

Kitron will continue to increase market shares in its Nordic home markets by leveraging its key competences and competitive edge. There will be a particular focus on gaining market share in Sweden.

Germany, China & Asia and the US are large markets where Kitron sees attractive opportunities. The German operation is focusing on sales and technical services while the manufacturing will be performed outside Germany. The expansion of the Kaunas factory and the factories in USA and China are Kitron's platform for market expansion and growth outside the Nordic market.

Kitron is also targeting increased service sales, contributing both to increased revenues and margin expansion.

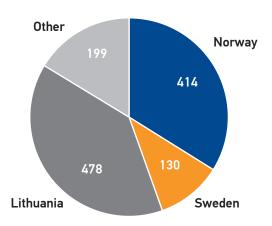
#### Continuous operational improvement

Kitron will focus on reducing the cost base through global sourcing, increased manufacturing efficiency, system and process improvements and transfer of manufacturing to lower-cost countries. Within all these areas there are on-going programs and clear targets. An improvement program has been ongoing through 2015 and is progressing well. Kitron's employees and their competences are key factors in fulfilling the company's strategy.

# Growth through targeted acquisitions

In order to accelerate growth and add shareholder value, Kitron will consider carefully targeted acquisitions. These may be other EMS companies that are complementary in terms of competence, customers or markets. They may also be product hardware companies that offer competence that is complementary to Kitron's and that has technology of particular importance to Kitron's customers.

Annual report 2015 Kitron in brief



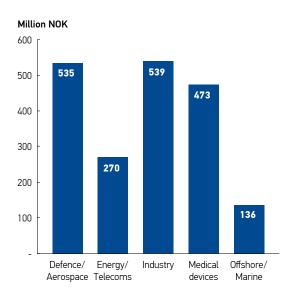
Full time employees 2015 Geographical description

# Kitron's history

Kitron has its origin from the companies Stratonic and Electric Bureau, both of which were established in the 1960's in Arendal. The Kitron name was established in the 1980's, and Kitron's business idea changed to contract manufacturing of electronics. The business idea has since been extended to include the entire value chain relating to the manufacturing and assembly of electronics and industrial products containing electronics, including development, industrialisation, purchasing, logistics, maintenance/repair and redesign. Kitron was listed on the Oslo Stock Exchange in 1997.

In order to strengthen its market position and competence, Kitron has carried out several mergers and acquisitions. Most notably Sonec ASA and Kitron ASA merged in 2000. Today, Kitron consists of businesses that have their origin in Ericsson, Kongsberg Gruppen, Nera and Tandberg Data in Norway, in addition to Bofors and Saab in Sweden.

Kitron acquired UAB Kitron in Lithuania in 2001 and UAB Kitron Elsis in 2007. The same year Kitron established a sourcing organisation in Ningbo, China. In June 2009 Kitron divested its Microelectronics facility at Røros



Revenue per market sector in 2015
Revenue in NOK million

in Norway. In 2010 the development department in Oslo, Norway was divested, while a small German EMS company was acquired. In addition Kitron established Kitron Electronics Manufacturing in Ningbo, China and Kitron Inc. in USA in 2010. In 2012 Kitron's factory in Karlskoga, Sweden was closed down, and the business was moved to Kitron AB in Jönköping.

In 2014 the facility at UAB Kitron in Lithuania was expanded with 5000 sqm. The small production facility in Germany was closed down and the business moved to UAB Kitron in Lithuania.

In 2015 Kitron moved its Arendal operation to upgraded facilities at Kilsund, and plans were laid to move the Swedish operation to a new plant in Torsvik, close to the current one in Jönköping. This investment cycle means Kitron will have modern and highly competitive plants.

Board of Directors' report 2015:

# Operational improvement program yielding results

Kitron's revenue for the year reached NOK 1 951.8 million (NOK 1 751.3 million), which represented a 11.4 per cent increase compared with 2014. There were solid increases for the operations in Sweden and Lithuania and very strong growth outside Europe. The Norwegian operations compensated for the decline within Offshore/Marine and returned to modest growth. EBITDA for the group reached NOK 144.0 million compared to NOK 64.7 million in 2014.

Profit for the year after tax amounted to NOK 72.2 million (NOK 24.3 million), corresponding to NOK 0.42 per share (NOK 0.14). The Board of Directors will, on this basis, propose to the Annual General Meeting an ordinary dividend per share of NOK 0.21 (NOK 0.05).

#### The business

Kitron's business model is to provide manufacturing and assembly services for products containing electronics. The business model covers the whole value chain from development, industrialisation, purchasing, logistics and maintenance/repair to redesign. For customers having Kitron as their professional manufacturing partner, this means increased flexibility, reduced costs and improved quality.

The growing competition among OEMs requires focus on manufacturing efficiency and cost reduction. Hence, an increasing share of OEMs focus on their own core competences and transfer a larger part of the value chain to specialised EMS providers such as Kitron. When selecting an EMS partner, geographical proximity and access to competitive manufacturing play a crucial role in the customer's choice of supplier. With its global presence, Kitron is well placed in this market.

The company has operations in Norway, Sweden, Lithuania, China, Germany and the US. All employees have been certified in accordance with international quality standards for the applicable manufacturing.

#### Market sectors

Kitron's services are most competitive within complex manufacturing processes that require niche expertise. Kitron has chosen to focus its sales and marketing activities within the Defence/Aerospace, Energy/Telecoms, Industry, Medical devices and Offshore/Marine market sectors.

#### Defence/Aerospace

Revenue in the Defence/Aerospace sector increased by 45.3 per cent and ended at NOK 535.2 million in 2015 (NOK 368.5 million). The sector accounted for 27.3 per cent (21.0 per cent) of the group's total revenues. The high level of activity in the defence sector continues, driven by rollout of military communications equipment in Norway and supported by a quicker ramp-up of deliveries of defence projects in Sweden. Kitron's expansion of its footprint in the F-35 program secures the company's future position as a strong partner within the defence sector. Defence/Aerospace is also a prioritised area for our operation in Germany. The long-term outlook for the Defence/Aerospace sector remains positive and the backlog increased by 16.7 per cent compared to 2014.

#### Energy/Telecoms

Revenue in the Energy/Telecoms sector increased by 21.6 per cent to NOK 269.6 million in 2015 (NOK 221.7 million). This represented 13.8 per

cent of the group's revenues (12.7 per cent). The increase is caused by stronger demand from existing customers, especially in North America. The sector is driven by larger individual customers and their projects. The order backlog increased by 14.7 per cent.

#### Industry

The Industry sector increased revenue by 14.1 per cent to NOK 538.5 million (NOK 472.1 million), accounting for 27.6 per cent of the group's total revenue (27.0 per cent). The Industry sector continues to grow, due to increased revenue from existing customers as well as new customers. Industry is the market sector within Kitron that tends to be most closely correlated with the general economic development. The order backlog increased by 51.8 per cent.

#### Medical devices

Revenue in the Medical device sector increased by 5.8 per cent to NOK 472.6 million in 2015 (NOK 446.8 million), corresponding to 24.2 per cent of the group's revenues (25.5 per cent). The medical sector is less cyclical than other market segments and the demand quite stable. Kitron focuses on additional growth in this segment and expects a long-term positive development. The order backlog increased by 8.6 per cent.

#### Offshore/Marine

Revenue in the Offshore/Marine sector decreased by 43.9 per cent from NOK 242.2 million in 2014 to NOK 135.8 million in 2015. The sector accounted for 7.0 per cent (13.8 per cent) of the group's total revenues. The decline in revenue is due to reduction in the Norwegian market, which is related to the very weak oil service market. The order backlog fell by 76.4 per cent, and the market outlook continues to be negative.

#### Important events in 2015

#### Customer contracts

During 2015, Kitron has secured several important contracts within the Defence/Aerospace sector. Of particular importance, Kitron significantly strengthened its footprint in the F-35 program by securing new orders from Lockheed Martin and Northrop Grumman.

Kitron also announced new and important defence orders from Kongsberg Defence & Aerospace, and in Sweden a frame agreement was announced with Saab for military avionics and aeronautic electronic equipment.

Also of importance, Kitron signed key contracts in two strategically important markets: The United States and Germany. In the United States, Kitron signed an agreement with a global energy company to deliver prototypes and serial manufacturing for a specific product family of power controllers. The agreement is valid for three years with an option of a one-year extension. In Germany, Kitron signed a contract with the defence division of Rheinmetall AG. The contract covers a three-year period, and Kitron's facilities in both Norway and Lithuania will contribute.

#### Facility upgrades and relocations in Norway and Sweden

In December 2014 it was announced that Kitron ASA's subsidiary Kitron AS would move its operations from Hisøy to Kilsund. Both locations are in Arendal, Norway. The Hisøy plant is a leased facility. The Kilsund plant is owned by Kitron and was a Kitron production facility from 1985 until 2005.

Annual report 2015 Board of Directors' report 2015

NOK 47.5 million has been invested in facilities and equipment at Kilsund, and the relocation is performed according to plan and budget. The first production in Kilsund started in the beginning of January 2016.

Kitron has also decided to relocate the Swedish operations to a facility that will be built for Kitron in Torsvik, not far from the current facility in Jönköping. Kitron will lease the new facility, and the move is expected to take place in late 2016. Kitron will make EMS customization investments of NOK 8.5 million in the leased facility. One-off costs relating to the move are expected to be NOK 1.4 million and were charged in the fourth quarter of 2015.

Following on major upgrades and expansions of the Lithuania facilities in 2014, this will leave Kitron with modern, highly competitive plants.

#### Financial statements

The board of directors believes that the annual financial statements provide a true and fair view of the net assets, financial position and result of Kitron ASA and the Kitron group for the year. The group's consolidated financial statements are presented in compliance with International Financial Reporting Standards (IFRS) as adopted by EU.

#### Profit and loss

Operating revenue for 2015 amounted to NOK 1 951.8 million, compared to NOK 1 751.3 million for 2014, which represents an increase of 11.4 per cent. Growth adjusted for foreign exchange effects in consolidation was 5.7 per cent.

The order backlog at the end of 2015 amounted to NOK 975.6 million, compared to NOK 868.4 million in 2014. Kitron recognizes firm orders and four-month customer forecasts in the order backlog, while frame agreements and similar are not included (beyond the four-month forecast). The order backlog increased for all market sectors except Offshore/Marine.

The number of full-time equivalents (FTE) increased from 1 174 at the end of 2014 to 1 221 at the end of 2015. There has been a reduction of 21 in Scandinavia and an increase of 68 outside of Scandinavia. The increase is primarily related to the build-up of activity in Lithuania. 55 per cent of Kitron FTEs are now in low-cost countries. The group's payroll expenses increased marginally and amounted to NOK 443.7 million in 2015 compared with 442.8 million in 2014. The payroll expenses as a percentage of revenue declined to 22.7 per cent (25.3 per cent in 2014).

Kitron performs development, industrialization and manufacturing services for its customers and may perform research services related to such projects. However, Kitron does not conduct substantial research activities on its own account. Kitron's development activities on the company's own account are limited and are primarily aimed at planning and implementing productivity improvements, building competency and enhancing quality. Such costs are expensed when incurred.

The group's net financial costs were unchanged at NOK 0.4 million in 2015.

Kitron's pre-tax profit for 2015 amounted to NOK 102.3 million (NOK 29.6 million), an increase of NOK 72.7 million. All tax loss carried forward in the businesses in Norway and Sweden are capitalised by December.

The group's net profit for the year amounted to NOK 72.2 million (NOK 24.3 million). This corresponds to earnings per share of NOK 0.42 (NOK 0.14). Diluted earnings per share were NOK 0.41 (NOK 0.14). Kitron has updated its dividend policy. This now corresponds to paying a dividend of 30-60 per cent of net profit for the year. The previous policy indicated a range of 30-50 per cent. On this basis, the Board proposes an ordinary dividend for the accounting year 2015 of NOK 0.21 per share (NOK 0.05), equivalent to a dividend ratio of 50 per cent.

#### Cash flow

In 2015, Kitron's cash flow from operating activities increased by NOK 208.8 million compared to 2014, to NOK 204.1 million (minus NOK 4.8 million).

Net cash flow from investing activities in 2015 is affected by the investments in Norway and ended at minus NOK 75.9 million (minus NOK 63.0 million).

Net cash flow from financing activities was NOK 56.0 million (minus NOK 16.5 million). Kitron enters into financial leasing agreements when applicable. The leasing obligation is recognised as debt.

Kitron expects to generate sufficient cash to finance the operation in the foreseeable future. A positive cash generation is expected in 2016 as a result of reduced working capital development, improved profitability and lower investments.

#### Balance sheet and liquidity

Total assets at 31 December 2015 amounted to NOK 1 274.0 (NOK 1 152.0 million). At the same time equity amounted to NOK 566.5 million (NOK 494.7 million) and the equity ratio was 44.5 per cent (42.9 per cent).

Inventories decreased by NOK 40.9 million during 2015 and ended at NOK 361.4 million at the end of the year (NOK 402.3 million). Inventory turns is 3.7, up from 3.4 last year. Decrease in inventory is a major focus area for the company's ongoing improvement program. Accounts receivable ended at NOK 398.5 million (NOK 377.8 million). Overdue receivables are low and credit losses have been small during 2015.

At 31 December 2015, the group's interest-bearing debt was NOK 345.9 million (NOK 336.2 million). The debt is mainly related to long-term bank debt, bank overdraft, factoring and financial leasing.

Cash and cash equivalents amounted to NOK 119.0 million at the balance sheet date (NOK 12.3 million). NOK 12.8 million of this amount was restricted deposits (NOK 10.3 million). The group's liquidity situation is satisfactory.

#### Risk Factors and Risk management

Kitron's business exposes the company to financial risks. The company's procedures for risk management are designed to minimise possibly negative effects caused by the company's financial arrangements.

The group is affected by exchange rate fluctuations as a significant share of its goods and services are sold in foreign currency. At the same time raw materials are purchased in foreign currency, while the foreign units' operating costs are incurred in the units' local currency. Exchange rate gains and losses only arise in the period in which an asset denominated in a foreign currency is recognised. A larger proportion of revenue than costs

is recognised in NOK and SEK. However, revenue and costs in foreign currencies are largely balanced in such a way that the net exchange rate risk over time is small. The group does not enter into significant hedging arrangements other than agreements with customers that allow Kitron to adjust the selling price when the actual exchange rate on the purchase of raw materials significantly deviates from the agreed base rate.

The company is exposed to price risk because raw materials follow international market prices for electronic and mechanical components, and because the company's goods and services are exposed to price pressure.

The credit risk for the majority of the company's customers is insured in accordance with the terms of the company's factoring agreement. The company is therefore only exposed to credit risk on customers where the credit risk is uninsured. Kitron has only incurred immaterial bad debt costs.

Kitron's debt is largely short-term and related to factored accounts receivable. This means that fluctuations in revenue impact the company's liquidity. A share of the external capital is long- term. The group has overdraft facilities that cover expected liquidity fluctuations during the year. The board considers the group's liquidity to be sufficient.

The group's interest-bearing debt attracts interest cost at the market-based rate. Kitron has no financial instruments related to interest rates. The group does not hold any significant interest-bearing assets.

#### Social responsibility

Kitron has implemented Ethical guidelines that reflect Kitron core values and Kitron corporate social responsibility. Kitron has implemented an ethical advisory committee whose task is to review and suggest updates of ethical guidelines, decide and/or advice in ethical dilemmas, conduct risk analysis and implement relevant actions and make periodical reviews.

The boards review on Corporate Social Responsibility is presented in the Annual report.

## Health, safety and environment

At the end of 2015 the group employed a total of 1 182 people. Adjusting for part-time employees and hired-ins, this translates to 1 221 full-time equivalents. The figures have not been adjusted for sick leave. The competence of our employees represents a major asset and competitive advantage for Kitron.

There were no serious work-related accidents in 2015. Sick leave in Kitron was 3.8 per cent in 2015, in line with the level in 2014. The board considers that the working environment is good and special measures in this regard have not been deemed necessary.

Kitron does not pollute the external environment to any material extent. Several of the group's manufacturing units are certified in accordance with the NS ISO 14000 series of environmental management standards.

#### Personnel and organisation

In 2015 Kitron continued to focus on competence development. Most of the basic training for technical, quality, safety and manufacturing skills is done locally at each site and is a combination of class room training and on the job learning. In 2015 about 18 453 hours were spent on training, which equals about 15.6 hours per employee. 12 855 hours were spent on Manufacturing/Technical subjects, and 1 366 hours on Leadership/Project management.

#### **Equal opportunities**

Kitron's basic view is that people with different backgrounds, irrespective of ethnicity, gender, religion or age, should have the same opportunities for work and career development at Kitron. The company's manufacturing factories have traditionally employed a higher proportion of women. Women represented 52 per cent of the Kitron work force in 2015. Out of 100 managers (manager having direct reports) 31 per cent are female and 69 per cent are male.

Kitron is taking its social responsibility seriously. In addition to ensuring that the work is carried out safely this involves respecting the freedom of association and not accepting any form of forced labour, child labour or work related discrimination.

The average pay (basic salary and allowances) of women working directly in manufacturing in the Norwegian and Swedish companies was approximately 89.4 per cent of the average pay for men. The average pay for men and women vary due to differences in job categories and years of service, not because of gender.

Indirect functions include management employees, staff and other support functions. The employees in the company management teams are predominantly male. The corporate management team has 7 male and 1 female members. No gender-based differences exist with regard to working hour regulations or the design of workplaces.

The composition of the board complies with the requirements in the Norwegian Public Limited Companies Act regarding gender balance.

#### Corporate governance

The Kitron board has adopted policies for corporate governance to safeguard the interests of the company's owners, employees and other stakeholders. These principles and associated rules and practices are intended to create increased predictability and transparency, and thus reduce uncertainties connected with the business. Kitron endeavours to have in place procedures that comply with the Norwegian code for corporate governance. The board's review of corporate governance is presented in the annual report.

#### Salaries and other remuneration to senior executives

The Board of Directors has a separate Remuneration Committee, which deals with all significant matters related to wages and other remuneration to senior executives before the formal discussion and decision by the Board of Directors. In line with the Norwegian Companies Act, the Board of Directors has also prepared a statement on the Group CEO and Executive Management remuneration included in Note 27 to the consolidated financial statements.

Annual report 2015 Board of Directors' report 2015



#### Net profit (loss) of the parent company

The parent company Kitron ASA recorded a profit of NOK 55.9 million for 2015 (NOK 2.6 million). The board of directors proposes the following allocations for Kitron ASA:

Dividend	NOK 36.3 million
Transferred to other equity	NOK 19.6 million

Total allocations NOK 55.9 million

The proposed dividend accounts for approximately 50 per cent of the group's net profit and is in line with the group's dividend policy. The group's liquidity and financial position is satisfactory, and the future prospects are improving.

Gro Brækken

# Going concern

There have been no events to date in 2016 that significantly affect the result for 2015 or valuation of the company's assets and liabilities at the balance sheet date. The board confirms that the conditions for the going concern assumption have been satisfied and that the financial statements for 2015 have been prepared on the basis of this assumption.

#### Outlook

For 2016, Kitron expects revenue of between NOK 2 050 and 2 250 million and an EBIT margin of 5.3 to 6.3 per cent. The growth is driven by increased demand in the Industry and Defence/Aerospace sectors. The profitability increase is driven by cost reduction activities and improved efficiency.

The board emphasizes that every assessment of future conditions necessarily involves an element of uncertainty.

Oslo, 18th of March, 2016

Arne Solberg
Deputy chairman

Tanja Karheim
Tanja Rørheim
Employee elected board member

Bjørn GeHschlich Bjørn Gottschlich

Employee elected board member

Martynas Cesnavicius

Clisabeth Jacobsen
Elisabeth Jacobsen
Employee elected board member

Lars Peter Nilsson CEO

# Consolidated annual accounts and notes

# **Consolidated income statement**

(Amounts in NOK 1000)	Note	2015	2014
Revenue			
Sales revenues	5	1 951 818	1 751 300
Operating costs			
Cost of materials		1 244 121	1 114 612
Payroll expenses	7, 18, 22	443 656	442 817
Depreciation and impairments	11, 12, 13	41 303	34 675
Other operating expenses	24, 26	123 693	127 640
Total operating costs		1 852 774	1 719 744
Other gains/(losses)	6	3 697	(1 514)
Operating profit/(loss)		102 741	30 041
Financial income and expenses  Finance income Finance expenses	8 8	20 728 (21 151)	18 647 (19 081)
Net financial items		(422)	(434)
Profit/(loss) before tax		102 319	29 607
Tax	9	30 094	5 319
Net profit/(loss)		72 225	24 289
Allocation			
Shareholders		72 225	24 289
Earnings per share for that part of the net profit/(loss) allocated to the c	company's shareholders (NOK per s	hare)	
Basic earnings per share	10	0.42	0.14
Diluted earnings per share	10	0.41	0.14

The notes on pages 14 to 47 are an integral part of the consolidated financial statement.

# Consolidated statement of comprehensive income

72 225	24 289
143	(4 337)
(1 063)	-
(920)	(4 337)
7 374	(234)
7 374	(234)
6 454	(4 571)
78 678	19 718
78 678	19 718
	(1 063) (920) 7 374 7 374 6 454 78 678

# **Consolidated balance sheet**

(Amounts in NOK 1000)	Note	31.12.2015	31.12.2014
Assets			
Non-current assets			
Goodwill	12	26 786	26 786
Other intangible assets	13	25 843	32 409
Property, plant and equipment	11	211 828	162 147
Deferred tax assets	21	84 810	105 407
Total non-current assets		349 267	326 750
Current assets			
Inventory	15	361 350	402 260
Accounts receivable	14, 27	398 500	377 824
Other receivables	14, 27	45 900	32 823
Cash and cash equivalents	16	118 958	12 337
Total current assets		924 709	825 244
Total assets		1 273 976	1 151 994

The notes on pages 14 to 47 are an integral part of the consolidated financial statement.

# Consolidated balance sheet (cont.)

(Amounts in NOK 1000)	Note	31.12.2015	31.12.2014
Equity and liabilities			
Equity			
Equity attributable to owner of the parent			
Share capital and share premium reserve	17	473 354	473 354
Other equity unrecognised in the profit and loss		(19 335)	(27 585)
Retained earnings		112 491	48 914
Total equity		566 510	494 683
Liabilities			
Non-current liabilities			
Deferred tax liabilities	21	1 068	1 081
Loans	20	64 170	15 277
Pension commitments	22	6 502	12 241
Total non-current liabilities		71 740	28 599
Current liabilities			
Accounts payable	19, 27	252 250	214 611
Other payables	19, 27	96 317	84 895
Tax payable		65	68
Loans	20	281 687	320 938
Other provisions	24	5 407	8 200
Total current liabilities		635 726	628 712
Total liabilities		707 466	657 311
Total liabilities and equity		1 273 976	1 151 994

The notes on pages 14 to 47 are an integral part of the consolidated financial statement.

Oso Brækken

Oslo, 18th of March, 2016

Arne Solberg Deputy chairman

Tanja Korkeim Tanja Rørheim

Employee elected board member

Bjørn Gettschlich Employee elected board member Martynas Cesnavicius

Clisabeth Jacobsen Elisabeth Jacobsen

Employee elected board member

Lars Peter Nilsson CEO



# Consolidated statement of changes in equity

	J , ,	E	quity attributable	to owner of the pare	nt	
			Exchange gains/	•		
(Amounts in NOK 1000)	Share capital and share premium reserve	Actuarial gains and losses	losses unrecognised in the profit and loss	Other equity unrecognised in the profit and loss	Retained earnings	Total
Equity at 1 January 2014	473 354	(4 987)	(15 557)	(3 727)	24 626	473 709
Net profit					24 289	24 289
Paid dividends						
Change nominal value share						
Effect from options				1 257		1 257
Other comprehensive income		(4 337)	(234)			(4 571)
Equity at 31 December 2014	473 354	(9 324)	(15 791)	(2 470)	48 914	494 683
Equity at 1 January 2015	473 354	(9 324)	(15 791)	(2 470)	48 914	494 683
Net profit					72 225	72 225
Paid dividends					(8 648)	(8 648)
Effect from options				1 797		1 797
Other comprehensive income		143	7 374	(1 063)		6 454
Equity at 31 December 2015	473 354	(9 181)	(8 417)	(1 736)	112 491	566 510

# Consolidated statement of cash flow

(Amounts in NOK 1000)	Note	2015	2014
Cash flow from operational activities			
Cash flow from operations	25	219 463	9 161
Interest received		2 418	1 598
Interest paid		(13 554)	(12 497)
Income taxes paid		(4 257)	(3 025)
Net cash flow from operational activities		204 070	(4 763)
Cash flow from investment activities			
Acquisition of tangible fixed assets	11	(75 045)	(63 422)
Acquisition of other intangible assets	13	(1 245)	(3 162)
Sale of other assets		364	3 207
Exchange gains/losses		-	418
Net cash flow from investment activities		(75 926)	(62 959)
Cash flow from financing activities			
Payment from loans		66 717	-
Repayments of loans		(2 036)	(16 521)
Dividends paid		(8 648)	-
Net cash flow from financing activities		56 033	(16 521)
Change in cash, cash equivalents and bank overdraft		184 176	(84 244)
Cash, cash equivalents and bank overdraft at 1 January	16	(122 662)	(27 586)
Exchange gains (losses) on cash and cash equivalents		(17 870)	(10 832)
Cash, cash equivalents and bank overdraft at 31 December		43 645	(122 662)

The notes on pages 14 to 47 are an integral part of the consolidated financial statement.



# Notes to the consolidated financial statements

#### Note 1 General information

Kitron ASA and its subsidiaries (the group) comprise one of Scandinavia's leading enterprises in the development, industrialisation and manufacturing of electronics for the energy/telecoms, defence/aerospace, offshore/

marine, medical devices and industry sectors. The group has operations in Norway, Sweden, Lithuania, Germany, US and China. Kitron ASA has its head office at Billingstad outside Oslo in Norway and is listed on the Oslo Stock Exchange. The consolidated accounts were considered and approved by the company's board of directors on 18 March 2016.

# Note 2 Summary of the most significant accounting principles

The most significant accounting principles applied in the preparation of the consolidated financial statements are detailed below. These principles have been applied uniformly in all the periods unless otherwise stated.

# Basis for preparations

The consolidated financial statements of Kitron ASA have been prepared in accordance with International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee (IFRS IC) applicable to companies reporting under IFRS as approved by the European Union (EU). The consolidated financial statements have been prepared under the historical cost convention. The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 4. The consolidated financial statements are prepared based on a going concern assumption.

#### Changes in accounting policy and disclosures

(a) New and amended standards adopted by the group

The group has applied the following standards and amendments for the first time for their annual reporting period commencing 1 January 2015:

- Annual Improvements to IFRSs 2010-2012 Cycle and 2011 2013 Cycle
- Defined Benefit Plans: Employee Contributions Amendments to IAS
   19

The adoption of these amendments did not have any impact on the current period or any prior period and is not likely to affect future periods.

The group also elected to adopt the following two amendments early: 6

- Annual Improvements to IFRSs 2012-2014 Cycle, and
- Disclosure Initiative: Amendments to IAS 1.

As these amendments merely clarify the existing requirements, they do not affect the group's accounting policies or any of the disclosures.

# (b) New standards and interpretations not yet adopted IFRS 9 Financial Instruments

IFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities and introduces new rules for hedge accounting.

In July 2014, the IASB made further changes to the classification and measurement rules and also introduced a new impairment model. These latest amendments now complete the new financial instruments standard.

Following the changes approved by the IASB in July 2014, the group no longer expects any impact from the new classification, measurement and derecognition rules on the group's financial assets and financial liabilities.

There will also be no impact on the group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the group does not have any such liabilities.

The new standard must be applied for financial years commencing on or after 1 January 2018.

Based on the transitional provisions in the completed IFRS 9, early adoption in phases was only permitted for annual reporting periods beginning before 1 February 2015. After that date, the new rules must be adopted in their entirety.

#### IFRS 15 Revenue from Contracts with Customers

The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts.

The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards. The standard permits a modified retrospective approach for the adoption. Under this approach, entities will recognise transitional adjustments in retained earnings on the date of initial application (e.g. 1 January 2018), i.e. without restating the comparative period. They will only need to apply the new rules to contracts that are not completed as of the date of initial application.

At this stage, the group is not able to estimate the impact of the new rules on the group's financial statements. The group will make more detailed assessments of the impact. The new standard is mandatory for financial years commencing on or after 1 January 2018.

#### Consolidation principles

#### Subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity. Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the group's accounting policies.

# Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

#### Disposal of subsidiaries

When the group ceases to have control any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

## Associated companies

The group has no joint ventures or associated companies.

# Segment reporting

The Corporate management has evaluated that the group operates in only one segment; Electronics Manufacturing Services (EMS). There is therefore no separate segment reporting in Kitron.

#### Translation of foreign currencies

#### Functional and presentation currencies

The accounts of the individual units are compiled in the principal currency used in the economic area in which the unit operates (the functional currency). The consolidated accounts are presented in NOK, which is both the functional and the presentation currency for the parent company.

#### Transaction and balance sheet items

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges. Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the income statement within 'Financial income and expenses'. All other foreign exchange gains and losses are presented in the income statement within 'Other gains/(losses)'.

#### **Group companies**

The income statements and balance sheets for group units (none of which are affected by hyperinflation) in functional currencies which differ from the presentation currency are translated as follows:

- The balance sheet is translated at the closing exchange rate on the balance sheet date
- The income statement is translated at the average exchange rate
- Translation differences are recognised in OCI and specified separately
- Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate

## Property, plant and equipment

Tangible fixed assets primarily embrace buildings and land, machinery, equipment, and fixtures and fittings. They also include leased buildings, machinery and equipment where the lease is considered to be a financing method (financial leasing). Tangible fixed assets are stated at historical cost less accumulated depreciation and impairments. They are recognised in the balance sheet and depreciated on a straight-line basis to their residual value over their expected useful life, which is:

- Buildings: 20-33 years
- Machinery and operating equipment: 3-10 years

Land is not depreciated. The useful life of fixed assets and their residual value are reassessed on every balance sheet date and amended if necessary. When the carrying amount of a fixed asset is higher than the estimated recoverable amount, the value is written down to the recoverable amount

On-going maintenance of fixed assets is charged as an operating cost, which upgrading or improvements are added to the historical cost of the asset and depreciated accordingly. Gain and loss on disposals is recognised in the income statement as the difference between the sales price and the carrying amount.

Fixed assets subject to depreciation are tested for impairment when conditions arise.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. When assessing impairment, fixed assets are grouped at the lowest level for which identifiable independent cash inflows exist (cash generating units). At each reporting date, an assessment is made of the opportunity for reversing earlier impairment charges on fixed assets.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other gains/(losses)' in the income statement.

## Intangible assets

#### Goodwill

Goodwill is the difference between the acquisition of a business and the fair value of the group's share of net identifiable assets in the business at the acquisition date. Goodwill is tested annually for impairment and recognised in the balance sheet at its acquisition cost less impairment charges. Impairment losses on goodwill are not reversed. When assessing the need to make an impairment charge on goodwill, the goodwill is allocated to relevant cash-generating units. The allocation is made to those cash-generating units or groups of such units which are expected to benefit from the acquisition. The group allocates goodwill to cash-generating units in each country in which it operates.

#### Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use:
- management intends to complete the software product and use it;
- there is an ability to use the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Computer software is depreciated on a straight-line basis to their residual value over their expected useful life, which is 7 years.

#### Financial assets

The group classifies its financial assets in the following categories based on the purpose for which the financial assets were acquired: loans and receivables. Management determines the classification of its financial assets at initial recognition.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed payments which are not traded in an active market. They are classified as current assets unless they mature more than 12 months after the balance sheet date. When maturing more than 12 months after the balance sheet date, loans and receivables are classified as non-current assets. Loans and receivables are classified as accounts receivable and other receivables in the balance sheet.

#### Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date - the date on which the group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investment have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

#### Inventory

Inventory comprises purchased raw materials, work in progress and finished goods. It is stated at the lower of average acquisition cost and net realisable value. Cost is determined using the weighted average method. Acquisition costs for work in progress are direct material costs and payroll expenses plus indirect costs (based on normal activity).

#### Accounts receivable

Accounts receivable are recognised initially in the balance sheet at their fair value. Provision for bad debts is recognised in the accounts when objective indicators suggest that the group will not receive a settlement in accordance with the original terms. Significant financial problems at the customer, the probability that the customer will go into liquidation or undergo financial reconstruction, and postponements of or shortfalls in payment are regarded as indicators that a receivable needs to be written down. The provision represents the difference between the carrying amount and the recoverable amount, which is the present value of expected cash flows discounted by the effective interest rate. Changes in the provision are recognised in the profit and loss account as other operating expenses.

#### Cash and cash equivalents

Cash and cash equivalents include cash and deposits in bank accounts. Amounts drawn on overdraft facilities are included in loans under current liabilities.

# Share capital

The share capital comprises the number of shares multiplied by their nominal value, and are classified as equity. Expenses which can be attributed directly to the issue of new shares or options (less tax) are recognised in equity as a reduction in the proceeds received.

#### Loans

Loans are recognised initially at fair value, net of transaction costs incurred. Loans are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the loans using the effective interest method. Borrowing costs are charged to the profit and loss. Loans are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

#### Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is calculated using the liability method on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. If, however, deferred tax arises when initially recognising a liability or asset in a transaction which is not the integration of a business and which at the transaction date has no effect on the income statement or on tax, it is not recognised. Deferred tax is determined using tax rates and laws which have been substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability settled. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available, and that the temporary differences can be deducted from this profit. Deferred tax is calculated on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary differences is controlled by the group and it is probable that they will not be reversed in the foreseeable future.

# Pension commitments, bonus schemes and other compensation for employees

#### Pension commitments

Group companies have various pension schemes. These schemes are generally funded through payments to insurance companies or pension funds based on periodic actuarial calculations. The group has both defined contribution and defined benefit plans. However, the benefit plans in Norway expired during 2015. A defined contribution plan is one under which the group pays fixed contributions to a separate legal entity. The group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is one that is not a defined contribution plan, and typically defines an amount of pension benefit an employee will receive on retirement. That benefit is normally dependent on one or more factors such as age, years of service and pay. The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. An independent actuary calculates the pension commitment annually. The present value of the defined benefit obligations is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds. Estimated payroll tax on the net pension commitment calculated by an actuary is added to the carrying amount of the obligation. Changes in pension plan benefits are recognised immediately in the income statement. Actuarial gains and losses are recognised in other comprehensive income. For defined contribution plans, the group pays contribution to publiclyor privately administered pension insurance plans on an obligatory, contractual or voluntary basis. The group has no further payment obligations once the contributions have been paid. The contributions are recognised as a payroll expense when they fall due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available. The pension plans in Norway comply with the Norwegian mandatory service pension act.

## Share-based payments

The group operates an equity settled share-based compensation plan under which the entity receives services from employees as consideration from equity instruments (options) for the group. The compensation plan comprises senior management only. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. When the options are exercised, the company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value). The social security contribution payable in connection with the grant of the share options is considered as an integral part of the grant itself, and the charge will be settled as a cash-settled transaction. Further details around the arrangement are described in note 18.

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#### Bonus schemes

Certain senior executives have bonus agreements related to the attainment of specified targets for the business (budgets and activities). Obligations (provisions) and costs (pay) are recognised for bonuses in accordance with the company's contractual obligations.

#### Severance pay

Severance pay is given when the contract of employment is terminated by the group before the normal age of retirement or when an employee voluntarily agrees to leave in return for such a payment. The group recognises severance pay in the accounts when it is demonstrably obliged either to terminate the contract of employment for existing employees in accordance with a formal, detailed plan which the group cannot rescind, or to make a payment as a consequence of an offer made to encourage voluntary resignations. Severance pay which falls due more than 12 months after the balance sheet date is discounted to present value.

#### **Provisions**

The group makes provisions when a legal or constructive obligation exists as a result of past events, it is more likely than not that a transfer of financial resources will be required to settle the obligation, and the amount of the obligation can be estimated with a sufficient degree of reliability. Provisions relate primarily to restructuring costs. Obligations falling due more than 12 months after the balance sheet date are discounted to present value.

#### Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions. Government grants relating to costs are deferred and recognised in the income statement over the period necessary to match them with the costs that they are intended to compensate. Government grants relating to property, plant and equipment are reducing cost price of the related assets.

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of discounts, returns and value added taxes. The group recognises revenue when the amount of revenue can be reliable measured and when it is probable that future economic benefits will flow to the entity.

#### Sales of goods

The group manufactures and sells a range of products in the EMS market. Sales of goods are recognised when a group entity has delivered products to the customer, and there is no unfulfilled obligation that could affect

the customer's acceptance of the product. Delivery does not occur until the products have been shipped to the specified location, the risks of obsolescence and loss have been transferred to the customer, and the customer has accepted the products in accordance with the sales contract

#### Sales of services

Sales of services embrace development assignments and services related to industrialisation. Service deliveries are partly project-based and partly hourly-based. Sales of project-based services are recognised in the period in which the services are rendered, based on the degree of completion of the relevant project. The degree of completion is determined by measuring the services provided as a proportion of the total services to be rendered. Hourly-based services are recognised in the period when the service is rendered.

#### Interest income

Interest on bank deposits is recognised in the period when it is earned.

#### Leasing

Leases where a significant portion of the risks associated with the fixed asset are retained by the lessor are classified as operating leasing. Payments made under operating leases are recognised in the income statement on a straight-line basis over the period of the lease.

The group leases certain property, plant and equipment. Leases of property, plant and equipment where the group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate of the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

# Dividend payments

Possible dividend payments to the company's shareholders are recognised as a liability in the group's financial statements in the period when the dividend is approved by the general meeting.

#### Note 3 Financial risk

The company is exposed through its business to a number of financial risks. The corporate routines for risk management focus on the unpredictability of the financial markets, and endeavour to minimise potential negative effects arising from the company's financial dispositions.

#### Market risk

Currency risk: The group is exposed to changes in foreign exchange rates because a significant share of the group's goods and services are sold in such currencies. At the same time raw material are bought in foreign currency and the operating costs in foreign group entities are in local currency. To reduce the currency risk the company's standard contracts include currency clauses which allow the company to adjust the price when the actual exchange rate differs significantly from the agreed base rate. The group has not established other significant currency hedge arrangements over and above its standard contracts with customers. The most significant foreign currencies are SEK, EUR and USD. The group has significant investments in foreign operations whose net assets are exposed to foreign currency translation risk in SEK, EUR, USD and RMB.

At 31 December, if the currency had weakened/strengthened by 1 per cent against the US dollar with all variables held constant, post –tax profit for the year would have been NOK 1.1 million (2014: NOK 1.3 million) higher/lower, mainly as a result of foreign exchange gains/losses on translation of US dollar denominated bank deposits, trade receivables and debt.

At 31 December, if the currency had weakened/strengthened by 1 per cent against the EUR with all variables held constant, post-tax profit for the year would have been NOK 0.3 million (2014: NOK 1.3 million) higher/lower, mainly as a result of foreign exchange gains/losses on translation of EUR denominated bank deposits, trade receivables and debt.

Periods to maturity of financial liabilities incl. interest:

Price risk: The company is exposed to price risk both because raw materials follow international market prices for electronic and mechanical components and because the company's goods and services are subject to price pressures. Routines have been established for procurement by the company's own sourcing organisation, which negotiates group contracts. The sourcing function allows Kitron to achieve improved material prices.

## **Credit risk**

Credit risk arises from cash and cash equivalents, deposits with bank and receivables. Accounts receivable in the Norwegian, Swedish and Lithuanian operations are credit insured. Accounts receivables in these countries amounts to about 90 per cent of the group total. Kitron accordingly bears credit risk only for accounts receivable which are not insured. The company has routines to ensure that uninsured sales on credit are made only to creditworthy customers.

## Liquidity risk

Cash flow forecasting is performed in the operating entities of the group and aggregated by group finance. Group finance monitors rolling forecasts of the group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the group does not breach borrowing limits or covenants on any of its borrowing facilities.

Kitron's financing is primarily short-term and based on factoring finance for accounts receivable. This means that fluctuations in turnover affect the company's liquidity. In addition, drawing facilities have been established in banks which counteract the liquidity fluctuations related to turnover.

The table below shows the group's financial loans including interest into relevant maturity groupings based on the remaining period at the balance sheet date to contractual maturity date.

	Less than	Between one	Between two	More than
(Amounts in NOK 1000)	one year	and two years	and five years	five years
At 31 December 2015				
Bank overdraft	66 501	-	-	-
Leasing	5 561	5 527	-	-
Factoring debt	204 743	-	-	
Other financial loans	15 617	16 265	48 954	-
Trade and other payables	345 567	-	-	-
At 31 December 2014				
Bank overdraft	129 692	-	-	-
Leasing	13 734	6 355	1 046	-
Factoring debt	190 349	-	-	-
Other financial loans	-	-	8 774	-
Trade and other payables	299 573	-	-	-

#### Interest rate risk

The group's interest rate risk arises mainly from short-term borrowings (factoring debt and bank overdraft) and long-term bank debt. The group's borrowings are mainly with variable rates which expose the group to cash flow interest rate risk.

Interest on the group's interest-bearing debt is charged at the relevant market rate prevailing at any given time (mainly one month interbank offered rate – Nibor, Stibor, Libor or Vilibor as the case may be – plus the agreed interest margin). There will not occur any gain/loss on the balance sheet amounts in case interest rates are increased or lowered. At 31 December 2015, if interest rate on NOK borrowings had been 1 percentage points higher/lower with all other variables held constant, post-tax profit for the year would have been NOK 1.5 million (2014: NOK 1.4 million) lower/higher, mainly as a result of higher/lower interest expense on floating rate borrowings. At 31 December 2015, if interest rate on borrowings in foreign currency had been 1 percentage points higher/

lower with all other variables held constant, post-tax profit for the year would have been NOK 1.9 million (2014: NOK 2.0 million) lower/higher. External financing for the group's operational companies takes place in the functional currency. No interest rate instruments have been established in the group. The group does not have significant interest-bearing assets, so that its income and cash flow from operational activities are not significantly exposed to changes in the market interest rate.

#### Capital risk management

The group's objectives when managing capital are to safeguard the group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The gearing ratios at 31 December 2015 and 2014 were as follows:

(Amounts in NOK 1000)	2015	2014
Total borrowings (note 20)	345 857	336 215
Cash and cash equivalents (note 16)	(118 958)	(12 337)
Net debt	226 899	323 878
Total equity	566 510	494 684
Total capital	793 409	818 561
Gearing ratio	29%	40%

# Note 4 Important accounting estimates and discretionary assessments

Estimates and discretionary assessments are based on historical experience and other factors, including expectations of future events that are considered likely under present conditions. The group prepares estimates and makes assumptions about the future. Accounting estimates derived from these will by definition seldom accord fully with the outcome. Estimates and assumptions which represent a substantial risk for significant changes in the carrying amount of assets and liabilities during the coming fiscal year are discussed below.

## Estimated value of goodwill

The group performs annual tests to assess the fall in value of goodwill. The recoverable amount from cash generating units is determined based

on present-value calculations of expected annual cash flows. These calculations require the use of estimates for cash flows and the choice of discount rate before tax for discounting the cash flows. A 10 per cent reduction in the estimated contribution margin or increase in the discount rate before tax for discounting cash flows would not have generated an additional impairment charge for goodwill. Additional information is disclosed in note 12.

#### **Deferred tax assets**

The group performs annual tests for impairment of deferred tax assets. Part of the basis for recognising deferred tax assets are based on applying the loss carried forward against future taxable income in the group. This requires the use of estimates for calculating future taxable income.

# Note 5 Geographical breakdown of sales and assets

The revenues come from sales of goods and services in the fields of development, industrialization and production to customers involved in Defence/Aerospace, Energy/Telecoms, Industry, Medical devices and Offshore/Marine.

# Sales by lines of business

The table shows the EMS turnover by industry:

(Amounts in NOK 1000)	2015	2014
Defence/Aerospace	535 219	368 466
Energy/Telecoms	269 610	221 711
Industry	538 535	472 068
Medical devices	472 636	446 847
Offshore/Marine	135 818	242 208
Total sales	1 951 818	1 751 300

# Geographical breakdown sales

The geographical distribution is based on countries where the different customers are located.

(Amounts in NOK 1000)	2015	2014
Norway	719 702	742 682
Sweden	902 232	829 338
Rest of Europe	68 380	91 164
USA	234 851	82 460
Other	26 653	5 656
Total sales	1 951 818	1 751 300

The largest customer counts for 12.8% of sales, the next counts for 10% and the others are below 10% each.

# Geographical breakdown of assets

		Norway		Sweden		Lithuania
(Amounts in NOK 1000)	2015	2014	2015	2014	2015	2014
Assets	103 711	68 505	13 947	12 853	91 630	89 731
		China		Germany		USA
(Amounts in NOK 1000)	2015	2014	2015	2014	2015	2014
Assets	23 278	17 386	212	307	4 893	5 774

Included in assets under geographical segment is property, plant and equipment and intangible assets excluding deferred tax asset and goodwill.

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# Note 6 Other gains/(losses)

(Amounts in NOK 1000)	2015	2014
Currency gains	4 074	2 370
Currency losses	(377)	(3 884
Other gains/(losses)	3 697	(1 514
Note 7 Employee benefit		
(Amounts in NOK 1000)	2015	2014
Payroll	326 686	325 233
Payroll tax	61 563	62 443
Net pension costs (gain) defined benefit plans (note 22)	(3 912)	199
Pension costs defined contribution plans	17 091	12 577
Other remuneration	42 228	42 365
Total	443 656	442 817
Average number of man-years (including hired-ins)	1 172	1 189
Average number of employees	1 179	1 188
Note 8 Financial income and expenses		
(Amounts in NOK 1000)	2015	2014
Interest income	2 418	1 598
Agio loans	16 217	15 664
Agio other	2 093	1 385
Finance income	20 728	18 647
	(13 554)	(12 497
Interest expenses		(4 481
Interest expenses Other financial expenses	(5 401)	(
	(5 401) (2 195)	(2 103

(422)

(434)

Net financial items

# Note 9 Income tax expense

(Amounts in NOK 1000)	2015	2014
Tax payable	3 897	2 799
Deferred tax (Note 21)	22 725	2 520
Change in tax rate	3 472	_
Income tax expense	30 094	5 319

The tax on the group's profit before tax differs from the theoretical amount that would arise using the domestic tax rate applicable to profits of the consolidated entities as follows:

(Amounts in NOK 1000)	2015	2014
Ordinary profit before tax	102 319	29 607
Tax calculated at the domestic rate (27%)	27 626	7 994
Expenses not deducible for tax purposes	998	369
Tax loss for which no deferred income tax asset was recognised	214	615
Effect on deferred tax asset due to change in tax rate	3 472	-
Change in deferred tax asset booked against equity	340	1 604
Adjustment in respect of prior years	-	(1 477)
Effect on different tax rates in countries in which the group operates	(2 556)	(3 786)
Tax cost	30 094	5 319

The income tax expense is calculated using the domestic tax rate. The tax rate is 27.0% (25.0% from 01.01.2016) in Norway, 22.0% in Sweden, 15.0% in Lithuania, 25.0% in China, 16.5% in Hong Kong, 45.8% in USA and 15.0% in Germany.

The tax (charge)/credit relating to components of other comprehensive income is as follows:

		2015			2014	
	-	Tax (charge)			Tax (charge)	
(Amounts in NOK 1000)	Before tax	credit	After tax	Before tax	credit	After tax
Actuarial gain/losses pensions	196	(53)	143	(5 941)	1 604	(4 337)
Unrealised gain/loss forward contracts	(1 456)	393	(1 063)	-	-	-
Currency translation differences	7 374	-	7 374	(234)	-	(234)
Other comprehensive income	6 114	340	6 454	(6 175)	1 604	(4 571)
Current tax		-			-	
Deferred tax		340			1 604	

# Note 10 Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company by weighted average number of ordinary shares in issue during the year. The company has no own shares. Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The company has one category, which is share options, of dilutive potential ordinary shares. A calculation is done to determine the number of shares that could have been acquired at fair value based on the monetary value of the subscription rights attached to share options. The number of shares calculated is compared with the number of shares that would have been issued assuming the exercise of the share options.

(Amounts in NOK 1000)	2015	2014
Profit attributable to equity holders of the company	72 225	24 289
Profit used to determine basic and diluted earnings per share	72 225	24 289
Weighted average number of ordinary shares in issue (thousands)	172 962	172 962
Adjusted for share options (thousands)	5 485	-
Weighted average number of ordinary shares for diluted earnings per share (thousands)	178 447	172 962
Basic earnings per share	0.42	0.14
Diluted earnings per share	0.41	0.14

# Note 11 Property, plant and equipment

(Amounts in NOK 1000)	Machinery and equipment	Buildings and land	Total
At 1 January 2014	equipment	tarra	Total
Acquisition cost	764 884	82 729	847 613
Accumulated depreciation/impairment	(669 260)	(54 543)	(723 803)
Accounting carrying amount	95 624	28 187	123 810
Fiscal 2014			
Opening balance	95 624	28 187	123 810
Conversion differences	4 221	1 278	5 499
Additions	26 371	37 051	63 422
Disposals	(3 574)	367	(3 207)
Depreciation	(25 398)	(1 979)	(27 377)
Impairment charge	-	-	-
Closing balance	97 244	64 904	162 147
At 31 December 2014			
Acquisition cost	791 902	121 426	913 328
Accumulated depreciation/impairment	(694 658)	(56 522)	(751 181)
Accounting carrying amount	97 244	64 904	162 147
Fiscal 2015			
Opening balance	97 244	64 904	162 147
Conversion differences	4 802	3 453	8 256
Additions	29 472	45 574	75 046
Disposals	(364)	-	(364)
Depreciation	(27 402)	(5 855)	(33 256)
Impairment charge	-	-	-
Closing balance	103 782	108 076	211 828
At 31 December 2015			
Acquisition cost	825 812	170 453	996 265
Accumulated depreciation/impairment	(722 060)	(62 377)	(784 437)
Accounting carrying amount	103 782	108 076	211 828

Accounting carrying amount includes the carrying amount of fixed assets which are treated for accounting purposes as financial leasing, see note 20.

Machinery and equipment, buildings and land were provided at 31 December as security for NOK 58.6 million and NOK 95.0 million (2014: NOK 63.3 million and NOK 4.0 million), see note 20.

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#### Note 12 Goodwill

(Amounts in NOK 1000)	Goodwill
At 1 January 2014	
Acquisition cost	30 618
Accumulated impairment charge	(3 832)
Accounting carrying amount	26 786
Fiscal 2014	
Additions	-
Closing balance	26 786
At 31 December 2014	
Acquisition cost	30 618
Accumulated impairment charge	(3 832)
Accounting carrying amount	26 786
Fiscal 2015	
Opening balance	26 786
Closing balance	26 786
At 31 December 2015	
Acquisition cost	30 618
Accumulated impairment charge	(3 832)
Accounting carrying amount	26 786

The company's cash-generating units are identified by country.

# Allocation of carrying amount of goodwill by business area and by country:

(Amounts in NOK 1000)	2015	2014
Norway	715	715
Sweden	3 555	3 555
Lithuania	20 062	20 062
Germany	2 454	2 454
Total	26 786	26 786

The recoverable amount for a cash-generating unit is based on a calculation of value in use.

The cash flow assumption is based on financial budgets approved by the company's board. These calculations are based on growth assumptions which correspond with industry expectations of growth in the EMS market in the coming years and no significant changes in margins. The calculations are based on cash flows for the next three years and a residual value for future earnings. The discount rate is 8 per cent.

# Note 13 Other intangible assets

(Amounts in NOK 1000)	ERP System	MES System	Other intangible assets	Total
At 1 January 2014				
Acquisition cost	45 107	6 844	362	52 313
Accumulated depreciation	(15 461)	(453)	(40)	(15 953)
Accounting carrying amount	29 646	6 391	322	36 360
Fiscal 2014				
Opening balance	29 646	6 391	322	36 360
Conversion differences	185	-	-	186
Additions	2 853	309	-	3 162
Depreciation	(6 219)	(1 008)	(71)	(7 298)
Closing balance	26 465	5 692	252	32 409
At 31 December 2014				
Acquisition cost	48 145	7 153	362	55 660
Accumulated depreciation	(21 680)	(1 461)	(110)	(23 251)
Accounting carrying amount	26 465	5 692	252	32 409
Fiscal 2015				
Opening balance	26 465	5 692	252	32 409
Conversion differences	220	-	17	236
Additions	640	605	-	1 245
Depreciation	(6 930)	(1 043)	(74)	(8 047)
Closing balance	20 395	5 254	194	25 843
At 31 December 2015				
Acquisition cost	49 005	7 758	379	57 141
Accumulated depreciation	(28 610)	(2 504)	(184)	(31 298)
Accounting carrying amount	20 395	5 254	194	25 843

The MES system was operational in 2013 and is depreciated over 7 years, the same number of years as for the ERP system. Remaining amortisation period for the MES system is 4 years and for the ERP system 2 years. Other intangible assets consists of salary system for Kitron AB.

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# Note 14 Accounts receivable and other receivables

(Amounts in NOK 1000)	2015	2014
Accounts receivable	336 722	318 497
Receivable from related parties (note 27)	61 778	59 327
Accounts receivable - net	398 500	377 824
(Amounts in NOK 1000)	2015	2014
Earned non-invoiced income	861	1 909
Prepaid costs	3 929	2 695
Other	41 110	28 218
Other receivables	45 900	32 823

# Fair value of accounts receivable and other receivables:

(Amounts in NOK 1000)	2015	2014
Accounts receivable - net	336 722	318 497
Receivable from related parties (note 27)	61 778	59 327
Accounts receivable - net	398 500	377 824
(Amounts in NOK 1000)	2015	2014
Earned non-invoiced income	861	1 909
Prepaid costs	3 939	2 695
Other	41 101	28 218
Other receivables	45 900	32 823

For current receivables, the carrying amount is virtually identical with the fair value.

As of 31 December 2015 accounts receivables of NOK 398.5 million were fully performing. (2014: 377.8 million).

As of 31 December 2015 accounts receivables of 15.1 million (2014: NOK 23.7 million) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default.

# The ageing analysis of these trade receivables is as follows:

(Amounts in NOK 1000)	2015	2014
Up to 3 months	15 016	23 461
3 to 6 months	57	247
Total	15 073	23 708

As of 31 December 2015 no trade receivables were impaired and provided for (2014: NOK 0.0 million).

# The carrying amount of the groups trade and other receivables are denominated in the following currencies:

(Amounts in NOK 1000)	2015	2014
CNY	20 818	17 899
EUR	137 762	128 236
LTL	-	7 528
NOK	77 942	35 339
SEK	70 060	94 259
USD	137 817	127 386
Total	444 400	410 647

# Movements on the group provision for impairment of trade receivables are as follows:

(Amounts in NOK 1000)	2015	2014
Provision at 1 January	-	(158)
Receivables written off during the year as uncollectable		158
Provision at 31 December	-	-

The creation and release of provision for impaired receivables have been included in other operating expenses in the income statement. Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

The maximum exposure to credit risk at the reporting date is the carrying value of the receivables mentioned above. The group does not hold any collateral as security. However, the company has credit insurance that reduces the credit risk on account receivables.

No impairment charge was recognised in the profit and loss account for the year. (2014: NOK 0.0 million).

No special concentration of accounts receivable exists which poses an abnormal credit risk. Accounts receivable and other receivables at 31 December 2015 provided security for NOK 261.0 million (2014: 231.8 million), see note 20.

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## Note 15 Inventories

(Amounts in NOK 1000)	2015	2014
Raw materials and purchased semi-manufactures	256 343	289 465
Work in progress	55 573	69 030
Finished goods	49 434	43 765
Total inventory	361 350	402 260

For provision for obsolete goods in year 2015 there was recognised a change of NOK (3.3) million. In 2014 NOK (4.2) million. Impairment charge recorded in the balance sheet as per 31 December 2015 was NOK 10.6 million, per 31 December 2014 NOK 13.8 million. Inventory at 31 December 2015 provides security for NOK 303.6 million (331.2 million), see note 20.

# Note 16 Cash, Cash Equivalents and Bank Overdraft

(Amounts in NOK 1000)	2015	2014
Cash and cash equivalents	118 958	12 337
Cash, cash equivalents and bank overdraft in the cash flow statement comprise:		
(Amounts in NOK 1000)	2015	2014
Cash and cash equivalents	118 958	12 337
Overdraft drawn down (Note 20)	(62 560)	(124 704)
Locked-in bank deposits	(12 753)	(10 294)
Total	43 645	(122 662)
(Amounts in NOK 1000)	2015	2014
Bank overdraft facilities 31 December	206 421	197 400
Net drawn on overdraft facilities 31 December	(62 560)	(124 704)
Locked-in bank deposits 31 December		
Security for factoring receivables	12 753	10 294
Total	12 753	10 294

Kitron ASA has established a group account agreement with the company's principal bank. This embraces Kitron ASA and Norwegian, Swedish, German and US subsidiaries.

# Note 17 Share capital and premium reserve

# Share capital and share premium reserve

(Amounts in NOK 1000)	Number of shares (thousands)	Ordinary shares	Premium reserve	Total
At 1 January 2014	172 962	17 296	456 058	473 354
At 31 December 2014	172 962	17 296	456 058	473 354
At 31 December 2015	172 962	17 296	456 058	473 354

# Shares and shareholder information

The company's share capital at 31 December 2015 comprised 172 961 625 shares with a nominal value of NOK 0.10 each. Each share carries one vote. There were 2 436 shareholders at 31 December 2015.

# The 20 largest shareholders in Kitron ASA at 31 December 2015:

Shareholder	Number	Percentage
Nordea Bank Plc Finland 1)	57 360 000	33.16%
Kongsberg Gruppen ASA	33 439 153	19.33%
UBS AG Zurich 2)	29 835 908	17.25%
MP Pensjon PK	10 782 537	6.23%
SES AS	3 900 000	2.25%
VPF Nordea SMB	1 870 591	1.08%
Johan Marcus Beer Holm	1 614 000	0.93%
Hybrid AS	1 530 180	0.88%
Bjørn Håheim	1 107 556	0.64%
Kjell Løite	1 053 000	0.61%
Capreca AS	1 000 000	0.58%
JAH AS	1 000 000	0.58%
JP Morgan Luxembourg SA	697 360	0.40%
Odd Morten Langsæter	651 833	0.38%
Petter Torgersen	636 000	0.37%
Gems Global Electronic	600 000	0.35%
C Tennant Sons & CO	515 000	0.30%
Nordnet Bank AB	480 411	0.28%
Vestvik Preserving AS	450 000	0.26%
Handel Partner AS	450 000	0.26%
Total 20 largest shareholders	148 973 529	86.13%
Total other shareholders	23 988 096	13.87%
Total outstanding shares	172 961 625	100.00%

<sup>1)</sup> Sievi Capital plc.: 57 000 000 shares and 32.96%, Others: 0.2%.

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<sup>2)</sup> Amber Trust II SCA: 23 822 000 shares and 13.77%, KJK Fund SICAV-SIF: 6 013 908 shares and 3.47%.

# Authorized share capital

#### Increasing the share capital

The ordinary general meeting of 21 April 2015 authorised the board to execute one or more share capital increases by issuing a number of shares maximized to 10 per cent of Kitron's registered share capital at 21 April 2015. The total amount by which the share capital may be increased is NOK 1 729 616.20. The authority applies until the ordinary general meeting in 2016, but no longer than 30 June 2016. The authorization is limited to encompass capital requirements or issuance of consideration shares in relation to strengthening of Kitron ASA's equity, acquisition of other companies or businesses, joint ventures or joint business operations, incentive programs for employees, and acquisition of property and business within Kitron ASA's purpose. The authority had not been exercised at 31 December 2015. The Authorized Share capital of the Company is therefore NOK 17 296 162.50.

#### Own shares

The ordinary general meeting on 21 April 2015 authorised the board to acquire own shares, for a total nominal value of up to NOK 1729 616.20, which is equal to 10 per cent of Kitron's registered share capital at 21 April 2015. Under this authorization the company shall pay minimum NOK 1 per share and maximum the prevailing market price per share on the day the offer is made, provided, however, that the maximum amount does not exceed NOK 25 per share. The authority is valid until the ordinary general meeting in 2016 but no longer than 30 June 2016. The authority had not been exercised at 31 December 2015.

# Note 18 Share based payment

#### Share-Based Payment

Kitron ASA's Option Program was established in 2013 with the objective to further align the interests of the Management and key personnel with the interests of the shareholders. When the program was rolled out in 2013, The Board of Directors was authorised to increase the share capital with totally 5 485 000 shares. Terminated options are available for regranting. In 2015, the Board of Directors was authorised to launch a new share option program with the total number of 5 500 000 shares. Of this 3 000 000 options were granted per 31. December 2015.

The Company utilizes a Monte Carlo simulation to determine the impact of stock option grants in accordance with IFRS 2, Share-based payment, on the Company's net income. The model utilizes certain information, such as the interest rate on a risk-free security maturing generally at the same time as the option being valued, and requires certain assumptions, such as the expected amount of time an option will be outstanding until it is exercised or it expires and the volatility associated with the price of the underlying shares of common stock, to calculate the fair value of stock options granted. The model also estimates the likelihood of performance fulfilment and takes this into account in the valuation.

During the period ended 31 December 2015, the Company has had share-based payment arrangements for employees, as described below.

Granted	2013	2014	2015	2015
Type of arrangement	Equity Settled	Equity Settled	Equity Settled	Equity Settled
Dates of Grant	01.07.2013	04.05.2014	20.10.2015	18.12.2015
Options granted as of 31.12.2015	3 975 000	1 500 000	1 360 000	3 000 000
Contractual life (from grant date)	3 years	2.16 years	8 months	3.28 years
Vesting conditions	100% of the options will vest 3 years after grant date.	100% of the options will vest 3 years after the first grant date of the program.	100% of the options will vest 3 years after the first grant date of the program.	100% of the options will vest three years after the start of the second calendar
	The Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.	The Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.	The Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.	quarter of 2016.  The Employee must remain an employee of the Company or an affiliated company at the end of the street in paried.
	The market cap of the Company must have increased according to specific criteria during the vesting period.	The market cap of the Company must have increased according to specific criteria during the vesting period.	The market cap of the Company must have increased according to specific criteria during the vesting period.	vesting period.  The market cap of the Company must have increased according to specific criteria during the vesting period.
Expiry date	30.06.2016	30.06.2016	30.06.2016	31.03.2019

Fair value of Share Options granted is calculated using the Monte Carlo option pricing model. The weighted average inputs to Monte Carlo model and Fair values per 31 December 2015 are listed below (calculated at grant):

Granted	2013	2014	2015	2015
Exercise price	0.10	0.10	0.10	0.10
Share price at grant date	1.85	1.80	3.50	3.78
Expected life from grant date	3 years	2.16 years	8 months	3.28 years
Volatility	46.08%	39.82%	51.54%	N/A (*)
Risk free interest rate	1.56%	1.58%	0.71%	N/A (*)
Fair value per option	0.8869	0.6684	2.5596	N/A (*)

<sup>(\*)</sup> The service period for options granted 18.12.2015 has not started yet, hence the Initial Reference Price is not known yet. The service period starts at 1 April 2016.

Expected volatility is based on historical volatility of the Company. The Company is listed on the Oslo Stock Exchange. Interest rates used are quoted Norwegian government bonds and bills retrieved from Norges Bank.

The total expensed amount in 2015 arising from the option plan is NOK 1796769 (2014: 1 258 413) and the total carrying amount per 31 December 2015 is NOK 3 084 516, not including social security and the grants of 18.12.2015.

# Further details of the option plans are as follows:

• •	01.01.2015 - 31.12.2015	
	Weighted Ave	
	Shares	Exercise Price
Outstanding at the beginning of period	5 075 000	0.10
Granted	4 360 000	0.10
Forfeited	(950 000)	0.10
Outstanding at the end of period	8 485 000	0.10

# Details concerning outstanding options as of 31 December 2015 are given below:

		Weighted				
Exercise price	Outstanding Options Per 31.12.2015	average remaining Contractual Life	Weighted Average Exercise Price			
0.10 NOK	8 485 000	1.37	0.10			

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# The following directors and members of the corporate management team held shares in the company at 31 December:

		Number of shares	N	umber of options
Board	2015	2014	2015	2014
Tuomo Lähdesmäki, chairman	100 000	100 000	-	-
Päivi Marttila, board member	60 000	-	-	-
Gro Brækken, board member	24 000	-	-	-
Martynas Cesnavicius, board member (1)	-	-	-	-
Elisabeth Jacobsen, employee elected board member	1 600	1 600	-	-

	Number of shares		Number of options	
Corporate management team	2015	2014	2015	2014
Peter Nilsson, CEO	175 000	47 000	2 776 000	1 500 000
Cathrin Nylander, CFO	95 000	-	1 061 000	600 000
Israel Losada Salvador, COO	40 000	-	1 061 000	600 000
Thomas Löfgren, Vice President	-	-	892 000	500 000
Mindaugas Sestokas, Vice President	-	-	892 000	500 000
Tommy P. Storstein, Vice President	-	-	753 000	425 000
Hans Petter Thomassen	-	-	600 000	-
Zygimantas Dirse	-	-	450 000	-
Dag Songedal Vice President (2)	-	-	-	550 000
Bengt Enbom, Vice President (2)	-	10 000	-	400 000

<sup>(1)</sup> Martynas Cesnavicius acts as investment advisor for KJK Fund SICAV-SIF, Amber Trust SCA and Amber Trust II SCA. At 31 December 2015 Amber Trust II SCA controlled 23 822 000 shares and KJK SICAV-SIF 6 013 908 shares in Kitron ASA.

# Note 19 Accounts payable and other payables

(Amounts in NOK 1000)	2015	2014
Accounts payable	252 250	214 611
(Amounts in NOK 1000)	2015	2014
Public duties	22 099	22 728
Payable to related parties (note 27)	1 797	2 063
Costs incurred	72 420	60 104
Other payables	96 317	84 895

<sup>(2)</sup> Left the company during 2015

# Note 20 Borrowings

(Amounts in NOK 1000)	2015	2014
Long-term loans		
Leasing	5 013	7 117
Other 1)	59 157	8 160
Total	64 170	15 277
Current loans		
Bank overdraft 2)	62 560	124 704
Factoring debt 3)	198 780	183 028
Leasing	5 297	13 206
Other	15 050	-
Total	281 687	320 938
Total loans	345 857	336 215

- 1) Other long-term loans consist of long-term bank loans from the company's principle bank.
- 2) Kitron has established a group account agreement with the company's principle bank. This embraces the Norwegian, Swedish, German and US companies. The group's short term bank financing is a revolving facility. There is no draft at the group account agreement at 31 December 2015. The bank overdraft of NOK 62.6 million at 31 December 2015 relates to overdraft facility in China.

The loan facilities with the company's principle bank described in 1) and 2) include covenants relating to factors as the company's equity and earnings. The company complies with these covenants at 31 December 2015.

Unrestricted bank deposits and unused credit lines amounted to NOK 250.1 million for the group at 31 December 2015 (NOK 76.8 million at 31 December 2014).

3) Kitron has factoring arrangements for the Norwegian and Swedish entities.

# Periods to maturity of long-term loans:

Total	64 170	15 277
Between two and five years	44 157	9 206
Between one and two years	20 013	6 071
(Amounts in NOK 1000)	2015	2014

# Effective interest rate at the balance sheet date:

		2015		2014	
	NOK	Other	NOK	Other	
Bank overdraft	3.0%	1.9% - 6.3%	3.7%	3.4% - 7.2%	
Other loans	3.0% - 6.0%	1.9% - 7.0%	3.6% - 6.2%	3.4% - 7.2%	

## Carrying amount and fair value of long-term loans:

		Carrying amount		Fair value	
(Amounts in NOK 1000)	2015	2014	2015	2014	
Leasing	5 013	7 117	4 820	6 714	
Other	59 157	8 160	53 818	8 160	
Total	64 170	15 277	58 638	14 874	

Fair value is based on discounted cash flow with a discount rate of 4.0 per cent (2014: 6.0 per cent). The carrying amount of current loans is virtually identical with fair value.

# Carrying amount of the group's loans in various currencies:

(Amounts in NOK 1000)	2015	2014
NOK	148 291	136 125
SEK	47 102	51 728
EURO	31 281	31 165
USD	42 751	49 758
CNY	76 432	67 440
Total	345 857	336 215

The company's financing agreements include covenants relating to such factors as the company's equity and earnings. The company complies with the covenants at 31 December 2015. Loans include NOK 345.9 million (2014: 336.2 million) in secured commitments (bank loans and other secured loans).

# **Mortgages**

(Amounts in NOK 1000)	2015	2014
Debt secured by mortgages	345 857	336 215
Carrying amount of assets provided as security:		
(Amounts in NOK 1000)	2015	2014
Buildings and land	94 902	4 034
Machinery and equipment	58 622	63 319
Receivables	260 974	231 824
Inventory	303 555	331 169
Total	718 053	630 346

For the Swedish entity there are company mortgages of SEK 31.0 million at 31 December 2015.

Debt secured by mortgages includes leasing liabilities for fixed assets treated for accounting purposes as financial leasing. The carrying amount of these fixed assets is included in the carrying amount of assets provided as security. Of the mortgage debt in the consolidated accounts, the commitment related to leasing recognised in the balance sheet amounted to NOK 10.3 million at 31 December 2015 (2014: NOK 20.3 million).

Conditions in the form of vendor's fixed charge are moreover related to deliveries from Kitron's suppliers of goods.

The group's receivables recognised in the balance sheet are provided as security (factoring mortgage) for obligations to DNB Finans.

The group's guarantee provider had provided guarantees at 31 December for leasing obligations and tax due but not paid. These totalled NOK 6.4 million and NOK 16.0 million respectively for the group.

## Financial lease agreements, non-current assets

2015	2014
26 331	57 902
8 936	12 975
12 118	20 819
11 451	19 819
1-4 years	1-5 years
	26 331 8 936 12 118 11 451

## Specification of estimated lease payments falling due within:

(Amounts in NOK 1 000)		2015	2014
Nominal rent	<1 year	6 598	11 862
	1-2 years	3 631	7 324
	3-5 years	1 889	1 633
Present value of future rent	<1 year	6 491	11 423
	1-2 years	3 516	6 826
	3-5 years	1 588	1 570

Present value of future rent is based on a discount rate of 4.0 per cent (2014: 6.0 per cent).

#### Note 21 Deferred income tax

Deferred tax is recognised net when the group has a legal right to net deferred tax assets against deferred tax in the balance sheet and if the deferred tax is payable to the same tax authority.

(Amounts in NOK 1 000)	2015	2014
Deferred tax asset:		
Deferred tax asset to be recovered after more than 12 months	84 810	105 407
Deferred tax liability:		
Deferred tax liability to be recovered after more than 12 months	1 068	1 081
Deferred tax asset (net)	83 743	104 326

## Change in carrying amount of deferred tax asset:

(Amounts in NOK 1 000)	2015	2014
Opening balance	104 326	100 752
Currency translation differences	5 274	4 490
Profit and loss account	(22 725)	(2 520)
Other comprehensive income	340	1 604
Change in tax rate	(3 472)	-
Closing balance	83 743	104 326

Changes in deferred tax assets and deferred tax (with netting in same tax regime)

Deferred tax liabilities	Fixed assets		Gain and	
	and goodwill	Current assets	loss account	Total
At 1 January 2014	-	288	1 306	1 594
Profit/(loss) for the period	-	(202)	(113)	(315)
Other comprehensive income	-	-	-	-
Currency translation differences	-	25	77	102
Change in tax rate	-	-	-	-
At 31 December 2014	-	111	1 270	1 381
Profit/(loss) for the period	1 101	(111)	(109)	881
Other comprehensive income	-	-	-	-
Currency translation differences	(108)	-	59	(49)
Change in tax rate	(149)	-	(11)	(160)
At 31 December 2015	844		1 209	2 053

Deferred tax asset	Forward contracts	Provision and current assets	Fixed assets and goodwill	Loss carried forward	Pension	Total
At 1 January 2014	-	2 017	5 885	92 134	2 310	102 346
Profit/(loss) for the period	-	1 942	(216)	(3 951)	(610)	(2 835)
Other comprehensive income	-	-	-	-	1 604	1 604
Currency translation differences	-	16	118	4 458	-	4 592
Change in tax rate	-	-	-	-	-	-
At 31 December 2014	-	3 975	5 787	92 641	3 304	105 707
Profit/(loss) for the period	-	(1 361)	(5 787)	(13 201)	(1 495)	(21 844)
Other comprehensive income	393	-	-	-	(53)	340
Currency translation differences	-	6	-	5 219	-	5 225
Change in tax rate	(29)	(183)	-	(3 291)	(130)	(3 633)
At 31 December 2015	364	2 438	-	81 368	1 626	85 796

Deferred tax assets related to tax loss carried forward is recognised in the balance sheet to the extent that it is probable that the group can apply this against future taxable profit.

The group did not recognise deferred tax assets of TNOK 4 338 (2014: TNOK 3 913) in respect of losses amounting to TNOK 28 853 (2014: TNOK 26 085).

There are no restrictions on the right to carry the tax loss forward. \\

#### Note 22 Retirement benefit obligations

The unfunded pension obligation below includes life-long benefits to a former CEO.

The new AFP-scheme, in force from 1 January 2011, is a defined benefit multi-enterprise scheme, but is recognised in the accounts as a defined contribution scheme until reliable and sufficient information is available for the group to recognise its proportional share of pension cost, pension liability and pension funds in the scheme. The company's liabilities are therefore not recognised as debt in the balance sheet.

The pension obligation at year end 2014 also included a provision of TNOK 121 to cover an expected payment relating to undercoverage in the former AFP-scheme.

In 2014 Kitron recognised a pension obligation of MNOK 4.8 related to a defined benefit scheme applicable for 178 retirees and disabled pensioners. The defined pension scheme was terminated and derecognised in January 2015, and a gain of NOK 3.5 million was recognised in the P&L.

## Carrying amount of the obligation

						Total funded
		Funded		Unfunded	;	and unfunded
(Amounts in NOK 1000)	2015	2014	2015	2014	2015	2014
Pension commitments	-	4 761	6 502	7 480	6 502	12 241
Costs recognised in the profit and loss account						
(incl in note 7)						
Pension costs (gain) defined benefit plans	(4 114)	(68)	202	267	(3 912)	199
Cost recognised in other comprehensive income						
Actuarial losses (gains) pensions	-	5 330	(155)	611	(155)	5 941

## Defined pension benefit plans

						Total funded	
	Funded			Unfunded		and unfunded	
(Amounts in NOK 1000)	2015	2014	2015	2014	2015	2014	
Carrying amount of the obligation is determined as follo	ows						
Present value of pension obligation	-	(51 261)	(6 502)	(7 480)	(6 502)	(58 741)	
Fair value of plan asset	-	46 500	-	-	-	46 500	
Net commitments in unfunded defined benefit plans	-	(4 761)	(6 502)	(7 480)	(6 502)	(12 241)	
Hereof payroll tax on the pension obligations	-	(588)	(803)	(924)	(803)	(1 513)	
Net pension obligation in the balance sheet	-	(4 761)	(6 502)	(7 480)	(6 502)	(12 241)	

Notes to the consolidated financial statements 39

## Net pension costs comprise

						Total funded
		Funded		Unfunded	a	nd unfunded
(Amounts in NOK 1000)	2015	2014	2015	2014	2015	2014
Interest cost	(103)	148	(202)	(267)	(305)	(119)
Service cost	693	(80)	-	-	693	(80)
Termination of defined pension scheme	3 524	-	-	-	3 524	-
Total, included in payroll costs	4 114	68	(202)	(267)	3 912	(199)

## Change in carrying amount of pension commitments

		Funded		Unfunded	Total funded and unfunded	
(Amounts in NOK 1000)	2015	2014	2015	2014	2015	2014
Opening balance	(4 761)	-	(7 480)	(8 552)	(12 241)	(8 552)
Cost recognised in the profit and loss account for the year	4 114	68	(202)	(267)	3 912	(199)
Cost recognised in other comprehensive income	-	(5 330)	196	(611)	196	(5 941)
Benefits paid	647	501	984	1 950	1 631	2 451
Closing balance	-	(4 761)	(6 502)	(7 480)	(6 502)	(12 241)

## The following assumptions have been applied in calculating pension commitments:

	Funded			Unfunded
	2015	2014	2015	2014
Discount rate	2.70%	2.30%	2.70%	2.30%
Annual pay adjustment	2.50%	2.50%	2.50%	2.50%
Annual pension adjustment	2.50%	2.50%	2.50%	2.50%
Social security tax rate	14.10%	14.10%	14.10%	14.10%
Assumptions on mortality rates are based				
on published statistics in Norway	K2013	K2013	K2013	K2013
		Funded		Unfunded
	2015	2014	2015	2014
Number of employees in defined benefit plans	-	178	1	14

## Note 23 Dividends per share

For 2014 a dividend of NOK 0.05 per share was paid in 2015. For the year ended 31 December 2015 a dividend of NOK 0.21 per share will be proposed at the Annual General Meeting on 21 April 2016. The dividend is not included in the accounts for the group.

#### **Note 24 Provisions**

#### Classification in the income statement

(Amounts in NOK 1000)	2015	2014
Additional provisions made in period	1 344	6 937
Amounts incurred and charged against provision in period	(4 248)	(1 166)
Total charged in income statement	(2 904)	5 771

## Classification in the balance sheet

(Amounts in NOK 1000)	2015	2014
Value at 1 January	8 200	3 084
Conversion differences	80	(558)
Additional provisions made in period	1 470	6 937
Amounts incurred and charged against provision in period	(4 343)	(1 263)
Total at 31 December	5 407	8 200

## The provision at 31 December consists of:

(Amounts in NOK 1000)	2015	2014
Termination of UAB Kitron Distribution Centre	-	1 263
Relocation of Kitron AB operation 1)	1 470	-
Relocation of Kitron AS operation 2)	3 937	6 937
Total	5 407	8 200

<sup>1)</sup> Consists of rent, reset cost for premises, relocation costs and other expenses. It is expected that the provision will be used during 2016 and 2017.

<sup>2)</sup> Consists of rent, reset cost for premises, relocation costs and other expenses. It is expected that the provision will be used during 2016.

## Note 25 Cash flow from operations

(Amounts in NOK 1000)	2015	2014
Ordinary profit/(loss) before tax	102 319	29 607
Depreciation and impairment	41 303	34 675
Change in inventory	40 910	(34 806)
Change in accounts receivable and other short term receivables	(20 676)	(27 239)
Change in factoring debt	15 753	(21 161)
Change in accounts payable and other short term payables	37 639	18 301
Change in pension funds/obligations	(5 596)	(648)
Option costs without cash effect	1 797	1 257
Change in other items	(19 261)	1 978
Change in restricted bank deposits	(2 458)	1 003
Interest cost-net	11 136	10 899
Foreign exchange losses/(gains) on operating activities	16 596	(4 705)
Cash flow from operations	219 463	9 161

#### **Note 26 Commitments**

## Operating leases, non-current assets

(Amounts in NOK 1 000)	2015	2014
Machinery and equipment		
Rent	2 146	3 057
Remaining lease	1-4 years	1-4 years
Buildings and land		
Rent	16 932	20 129
Remaining lease	1-2 years	1-2 years

Buildings and land includes premises in Norway, Sweden, Germany, China and US.

## Specification of estimated lease payments falling due within:

(Amounts in NOK 1 000)		2015	2014
Nominal rent	1 year	17 846	20 996
	2-5 years	5 438	12 383

With some leases for machinery and equipment, the company has a limited right to buy the leased object at the termination of the lease period. The buy-out price is the normal market price for the relevant leased object.

## Note 27 Related parties

(Amounts in NOK 1000)	2015	2014
i) Sale of goods and services		
Sale of goods (1)	417 191	251 547
ii) Purchase of goods and services		
Purchase of goods (1)	14 576	17 166
iii) Remuneration of senior executives		
Pay and other short-term benefits (2)	20 514	13 377
iv) Balance items at 31 December resulting from purchase/sale of goods and services.		
Receivable from related parties		
Shareholders (1)	61 778	59 327
Payable to related parties:		
Shareholders (1)	1 797	2 063
Senior executives (2)	4 103	
Total	5 900	2 063

<sup>(1)</sup> Kongsberg Gruppen ASA owns 19.33 per cent of the shares in Kitron ASA. Purchase and sales of goods and services consist almost entirely of transactions with Kongsberg Gruppen ASA. All contracts and transactions between companies in the Kitron Group and Kongsberg Gruppen with subsidiaries are made on commercial terms at the market price for goods and services.

#### Remuneration of senior executives, directors and auditor

(Amounts in NOK 1000)	2015	2014
Directors' fee:	1 828	2 020
- chairman	385	424
- board members	1 443	1 596
Auditors fee:	2 119	2 150
- statutory audit	1 590	1 612
- audit related services	25	4
- tax related services	321	393
- other services	183	141

<sup>(2)</sup> Senior executives comprise the corporate management team at Kitron ASA. See table below for a more extensive description of remuneration of senior executives. The amount at 31 December comprises accrued bonuses to corporate management team.

## Pay and other remuneration of senior executives in 2015:

(Amounts in NOK 1000)			Basic	Bonus earned*)	Other	Total pay &	Donaian
Name	Function	Period	salary (A)	(B)	remunerat. (C)	remunerat. (A+B+C)	Pension contribution
Peter Nilsson	CEO	01.01.2015-31.12.2015	2 500	828	206	3 534	1 366
Cathrin Nylander	CF0	01.01.2015-31.12.2015	1 671	530	215	2 416	110
Tommy P. Storstein	Vice president	01.01.2015-31.12.2015	1 158	376	188	1 722	62
Israel Losada Salvador	C00	01.01.2015-31.12.2015	2 092	656	188	2 936	150
Dag Songedal	Vice president	01.01.2015-28.05.2015	1 181	-	141	1 322	66
Hans Petter Thomassen	Vice president	01-01.2015-31.12.2015	1 357	497	18	1 872	63
Bengt Enbom	Vice president	01.01.2015-28.05.2015	757	-	30	787	112
Thomas Løfgren	Vice president	01-01.2015-31.12.2015	1 269	426	87	1 782	374
Mindaugas Sestokas	Vice president	01-01.2015-31.12.2015	1 499	483	111	2 093	-
Zygimantas Dirse	Vice president	01-01.2015-31.12.2015	1 329	307	414	2 050	_
Total			14 813	4 103	1 598	20 514	2 303

Amounts in NOK 1000)		Basic	Bonus	Other	Total pay &	
			salary	earned*)	remunerat.	remunerat.
Name	Function	Period	(A)	(B)	(C)	(A+B+C)
Tuomo Lähdesmaki	Chairman of the board	01-01.2015-31.12.2015	375	-	10	385
Arne Solberg	Deputy chair	01-01.2015-31.12.2015	193	-	25	218
Päivi Marttila	Board member	01-01.2015-31.12.2015	193	-	27	220
Martynas Cesnavicius	Board member	01-01.2015-31.12.2015	193	-	3	196
Siri Hatlen	Board member	01.01.2015-21.04.2015	59	-	7	66
Gro Brækken	Board member	21.04.2015-31.12.2015	135	-	-	135
Liv Ester Johansen	Employee representative	01.01.2015-31.07.2015	112	-	21	133
Bjørn Gottschlich	Employee representative	01.01.2015-31.12.2015	193	-	-	193
Tanja Rørheim	Employee representative	01.08.2015-31.12.2015	81	-	3	84
Elisabeth Jacobsen	Employee representative	01-01.2015-31.12.2015	193	-	5	198
Total			1 727	-	101	1 828

<sup>\*)</sup> Bonuses earned in 2015. The bonuses will be paid in 2016.

No payroll tax is included in the tables above. Pension contribution includes paid contribution to the company's pension scheme. For employee representatives only the board remuneration is declared.

## Pay and other remuneration of senior executives in 2014:

(Amounts in NOK 1000)			Basic	Bonus	Other	Total pay &	Б.
Name	Function	Period	salary (A)	earned*) (B)	remunerat. (C)	remunerat. (A+B+C)	Pension contribution
Peter Nilsson	CEO	10.11.2014-31.12.2014	352	-	43	395	-
Cathrin Nylander	CF0	01.01.2014-31.12.2014	1 572	-	275	1 847	110
Tommy P. Storstein	Vice president	01.01.2014-31.12.2014	1 159	-	191	1 350	62
Israel Losada Salvador	Vice president	01.01.2014-31.12.2014	2 074	-	249	2 323	150
Dag Songedal	Interim CEO/Vice president	01.01.2014-31.12.2014	2 352	-	205	2 557	159
Bengt Enbom	Vice president	01.01.2014-31.12.2014	1 196	-	10	1 206	269
Thomas Löfgren	Vice president	01.01.2014-31.12.2014	1 259	-	46	1 305	293
Mindaugas Sestokas	Vice president	01.01.2014-31.12.2014	954	-	113	1 067	-
Zygimantas Dirse	Vice president	01.01.2014-31.12.2014	1 033	-	294	1 327	-
Total			11 952	-	1 426	13 377	1 043

(Amounts in NOK 1000)			Basic	Bonus	Other	Total pay &
Name	Function	Period	salary (A)	earned*) (B)	remunerat. (C)	remunerat. (A+B+C)
Tuomo Lähdesmaki	Chairman of the board	21.02.2014-31.12.2014	292	-	23	315
Asa-Matti Lyytinen	Chairman of the board	01.01.2014-20.02.2014	43	-	66	109
Arne Solberg	Deputy chair	01.01.2014-31.12.2014	161	-	30	191
Päivi Marttila	Board member	01.01.2014-31.12.2014	161	-	95	256
Martynas Cesnavicius	Board member	01.01.2014-31.12.2014	161	-	91	252
Siri Hatlen	Board member	01.01.2014-31.12.2014	161	-	18	179
Maire Laitinen	Board member	01.01.2014-20.02.2014	14	-	40	54
Lisbeth Gustafsson	Board member	01.01.2014-20.02.2014	14	-	66	80
Liv Ester Johansen	Employee representative	01.01.2014-31.12.2014	161	-	40	201
Bjørn Gottschlich	Employee representative	01.01.2014-31.12.2014	161	-	10	171
Elisabeth Jacobsen	Employee representative	23.04.2014-31.12.2014	128	-	-	128
Geir Vedøy	Employee representative	01.01.2014-23.04.2014	32	-	10	42
May Britt Gundersen	Employee representative	01.01.2014-23.04.2014	32	-	10	42
Total			1 521	-	499	2 020

<sup>\*)</sup> Bonuses earned in 2014.

No payroll tax is included in the tables above. Pension contribution includes paid contribution to the company's pension scheme. For employee representatives only the board remuneration is declared.

The company has not given any loans or security for directors and seniors executives at 31 December 2015.



## The Board of Directors' Declaration on salaries and other remuneration to the senior executive management

The table above includes information on all individuals covered by the disclosure obligation at any time during the year, while the following declaration is limited to the CEO and the vice presidents.

The Board proposes that the following guidelines be applied for 2016 and until the Annual General Meeting in 2017. The executive remuneration policy for Kitron ASA applies to all units in the group.

#### Kitron group remuneration policy

The Kitron group general remuneration policy is described in the HR policy and states that salaries are diversified depending on level or responsibility, complexity of tasks, competence, ability and performance. Kitron strives to have fair employment conditions following legal requirements and practice in each country. The remuneration should, together with other employment related conditions make it possible for Kitron to recruit, develop and retain the best possible employees supporting the growth and development of the Kitron group. The policy naturally also forms the basis for salary and benefit levels among senior executives in Kitron.

#### **Executive remuneration**

The current compensation and benefit system for senior executives in Kitron is divided in several parts. These parts together are competitive and based on market conditions. The total remunerations consist of fixed annual compensation that includes annual base salary and other benefits (such as pension plan and company car). The total compensation also includes a short term incentive scheme (STI) and a long term incentive scheme (LTI).

Performance-related remuneration of the executive personnel in the form of share options, bonus programs or the like are linked to value creation for shareholders or the company's earnings performance over time. Such arrangements, including share option arrangements, incentivise performance and are based on quantifiable factors over which the employee in question can influence. Performance related remuneration is subject to an absolute limit.

## 1. Principles that guide the Board of Directors

#### Fixed compensation

The actual level of annual base salaries (ABS) is based on market conditions and salary levels related to the actual position in the country in question. Kitron uses the Hay tool for determining market levels on an annual basis. The executive positions are evaluated using the Hay positioning grading tool.

Pension plans, based on defined contribution plans, are in place following the practice and regulations in each country. The CEO and members of the Corporate Management Team are members of Kitron's general pension contribution scheme that applies to all Kitron employees. Some of the members in the Corporate Management Team receive an additional pension contribution. As of 2015 the Norwegian based members of the Corporate Management Team (except the CEO) have received an additional pension contribution corresponding to 20 per cent of the base salary between 12G and 24G. The CEO receives an additional yearly pension contribution of the NOK equivalent of SEK 1.200.000.

The Board may grant specific purpose bonuses to members of the senior executive management.

Other benefits are according to company policy and regulations in country of residence.

#### Short term incentive scheme

The STI system has specific targets and defined maximum payouts and is set on annual basis. The possible maximum payout for 2015 is 50 per cent of annual basic salary. From 2016 the possible maximum payout is 65 per cent of annual basic salary.

#### Regular salary reviews

Annual salary reviews are performed in accordance with the employment contract and with reference to the Hay market review as well as to the Kitron group financial performance.

See note 27 in the annual financial statements for additional information about pay and other remuneration of senior executives in 2015.

#### 2. Principles that are binding on the Board of Directors

#### Current Long-term incentive scheme

From 2013 the Board implemented an option based program with a threeyear validity (2013 - through second calendar quarter 2016). Separate agreements describing the LTI systems and related conditions are in place for each senior executive. Maximum possible share options are defined per individual among the senior executives. Any possible payout will be depending on the Kitron group share price at the start of the program in comparison with the share price at the time of the expiry.

The share option program entails that executive management, on certain terms, may be granted the right to subscribe new shares in the Company at NOK 0.10 per share after a vesting period of three years. The number of options vested is inter alia linked linearly to the development of the quote of the Company's shares on Oslo Børs. Per 31 December 2015, 5 485 000 options have been allocated to executive management. The share option program is described in more detail in note 18 in the annual financial statements.

#### New Long-term incentive scheme

In 2015 the Board introduced a new share option program for executive management comprising up to 5 500 000 shares running for three years from the start of the second calendar quarter 2016.

The share option program entails that executive management, on certain terms, may be granted a right to subscribe for shares in Kitron at NOK 0.10 per share after a vesting period of three years.

The number of options that are vested is inter alia linked linearly to the development of the share quote of the Kitron shares at the Oslo Stock Exchange. Per 31 December 2015, 3 000 000 options have been allocated to executive management. The share option program is described in more detail in note 18 in the annual financial statements.

#### Note 28 Interest in subsidiaries

Set out below are the group's principal subsidiaries at 31 December 2015. Unless otherwise stated, the subsidiaries as listed below have share capital consisting solely of ordinary shares, which are held directly by the group and the proportion of ownership interests held equals to the voting rights held by group. The country of incorporation or registration is also their place of principal place of business.

Company name	Country of incorporation	Shareholding	Voting share	Principal activities
Kitron AS	Arendal/Norway	100%	100%	EMS manufacturing
Kitron AB	Jönköping/Sweden	100%	100%	EMS manufacturing
Kitron Hong Kong Ltd	Hong Kong	100%	100%	Trading, sourcing
Kitron GmbH	Nürtingen/Germany	100%	100%	Sales
Kitron Inc	Johnstown, Pennsylvania/USA	100%	100%	EMS manufacturing
UAB Kitron Real Estate	Kaunas, Lithuania	100%	100%	Property
UAB Kitron	Kaunas, Lithuania	100%	100%	EMS manufacturing
UAB Kitron Distribution Centre	Kaunas, Lithuania	100%	100%	Logistic services (dormant)

In 2015 the following mergers took place: Kitron Karlskoga AB and Kitron Flen AB merged with Kitron AB. Kitron Sourcing AS merged with Kitron AS.

The Kitron Hong Kong Ltd subsidiary owns shares in the following subsidiaries:

Company name	Country of incorporation	Shareholding	Voting share	Principal activities
Kitron Electronics Manufactur	ring			
(Ningbo) CO., Ltd.	Ningbo China	100%	100%	EMS manufacturing
Kitron Electromechanical				
(Ningbo) CO. Ltd	Ningbo, China	100%	100%	Purchasing

## Note 29 Government grants

The group has received grants in 2015 of TNOK 5 685 (2014: 2 266). TNOK 5 339 was for NPI equipment. The amount has reduced cost price of assets correspondingly. Rest of the grants of TNOK 346 was for increasing employees competence. The amount has reduced cost correspondingly.



# Annual accounts and notes Kitron ASA

## Income statement, Kitron ASA

(Amounts in NOK 1000)	Note	2015	2014
Revenues			
Sales revenues	2, 7	68 839	59 685
Total revenues		68 839	59 685
Operating costs			
Payroll expenses	3, 4, 7, 13	41 734	31 410
Depreciation and impairments	5, 6	7 600	7 078
Other operating expenses		34 317	28 407
Total operating costs		83 651	66 895
Operating profit/(loss)		(14 812)	(7 210)
Financial income and expenses			
Intra group interest income	7	2 241	1 398
Other interest income		1 828	683
Other financial income	18	79 019	15 732
Interest expenses		1 043	1 256
Other financial expenses	18	8 003	4 144
Net financial items		74 042	12 413
Profit before tax		59 230	5 203
Tax	8	3 327	2 617
Net profit/(loss)		55 903	2 586

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## Balance sheet at 31 December, Kitron ASA

8	37 720	41 101
6	20 274	26 036
	57 994	67 137
5, 16	4 096	1 706
9, 16	329 600	363 140
7, 14, 16	147 239	97 290
	476 839	460 430
	538 929	529 273
7, 16	15 868	22 862
7, 16	64 308	17 456
	80 176	40 318
17	30 602	12 206
	110 778	52 524
	649 707	581 797
	5, 16 9, 16 7, 14, 16 7, 16 7, 16	6 20 274 57 994 5, 16 4096  9, 16 329 600 7, 14, 16 147 239  476 839 538 929  7, 16 15 868 7, 16 64 308  80 176 17 30 602 110 778

## Balance sheet at 31 December, Kitron ASA (cont.)

(Amounts in NOK 1000)	Note	2015	2014
Liabilities and equity			
Equity			
Paid-in equity			
Share capital (172 961 625 shares at NOK 0.10)	10, 12	17 296	17 296
Share premium reserve	10	242 827	242 827
Total paid-in equity		260 123	260 123
Other Equity	10, 11	279 024	257 502
Total equity		539 147	517 625
Liabilities			
Long-term liabilities			
Pension commitments	4	6 502	7 038
Loans	15	26 250	-
Total long-term liabilities		32 752	7 038
Current liabilities			
Loans	15, 16, 17	11 262	28 662
Accounts payable	7	6 190	2 988
Dividend		36 322	8 648
Other current liabilities		24 034	16 836
Total current liabilities		77 808	57 134
Total liabilities		110 560	64 172
Total liabilities and equity		649 707	581 797

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OSO Brækken

Jan Markika Päivi Marttila Oslo, 18th of March, 2016

Arne Solberg Deputy chairman

Janja Karheim Tanja Rørheim Employee elected board member

Bjørn Gottschlich Bjørn Gottschlich Employee elected board member Martynas Cesnavicius

Clisabeth Jacobsen
Elisabeth Jacobsen
Employee elected board member

Lars Peter Nilsson CEO

## Cash Flow Statement, Kitron ASA

(Amounts in NOK 1000)	2015	2014
Cash flows from operational activities		
Profit before tax	59 230	5 203
Ordinary depreciation	7 600	7 078
Loss on sales of subsidiaries	5 313	-
Change in accounts receivables	6 994	371
Change in accounts payables	3 202	(2 524)
Change in pension funds/ obligations	(1 148)	(250)
Option costs without cash effect	1 797	1 257
Change in other accrual items	(88 794)	479
Net cash flow from operational activities	(5 806)	11 614
Cash flows from investment activities		
Acquisition of fixed assets	(4 228)	(3 084)
Sale of subsidiaries	56 019	-
Investment in subsidiaries	(27 791)	-
Net cash flow from investment activities	24 000	(3 084)
Cash flows from financing activities		
Net change in overdraft facilities	(21 926)	(3 053)
Repayment of borrowings	30 776	(5 652)
Payment of dividend	(8 648)	-
Net cash flow from financing activities	202	(8 705)
Net change in cash and cash equivalents	18 396	(175)
Cash and cash equivalents at 1 January	12 206	12 381
Cash and cash equivalents at 31 December	30 602	12 206

# Notes to the financial statements Kitron ASA

#### Accounting principles

The annual financial statements have been prepared in accordance with the Norwegian Accounting Act and Norwegian generally accepted accounting principles (NGAAP). All amounts are in NOK 1 000 unless otherwise stated.

#### Revenue recognition

Income from the sale of goods and services is recognised at the time of delivery.

#### Classification and recognition of assets and liabilities

Assets intended for long-term ownership or use, are classified as fixed. Other assets are classified as current. Accounts receivable which fall due within one year are always classified as current assets. Analogue criteria are applied in classifying liabilities. Current assets are recognised at the lower of cost price and fair value. Current liabilities are recognised in the balance sheet at the nominal value on the establishment date. Fixed assets are recognised at their acquisition cost. Tangible fixed assets which decline in value are depreciated on a straight-line basis over their expected useful lifetime. Fixed assets are written down to their fair value where this is lower than the cost price and the decline in value is not considered to be temporary. Long-term debt in Norwegian kroner, with the exception of other provisions, is recognised at the nominal value on the establishment date. Provisions are discounted if the interest element is significant.

#### Intangible fixed assets

Intangible fixed assets, excluding deferred tax benefit, consist of activated computer software costs. Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use it;
- there is an ability to use the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Computer software is depreciated on a straight-line basis to their residual value over their expected useful life, which is 7 years.

#### Tangible fixed assets

Tangible fixed assets are recognised in the balance sheet and depreciated on a straight line basis over their expected useful lifetime if they have an expected lifetime of more than three years and a cost price which exceeds NOK 15 000. Maintenance costs for tangible fixed assets are recognised as an operating expense as they arise, while upgrades or improvements

are added to the cost price of the asset and depreciated accordingly. The distinction between maintenance and upgrading/improvement is calculated in relation to the condition of the asset when it was acquired. Leased fixed assets are recognised in the balance sheet as tangible fixed assets if the lease is regarded as financial.

#### **Subsidiaries**

Subsidiaries are recognised in the company accounts using the cost method. The investment is written down to its fair value when the fair value is lower than the cost price and this fall in value is not expected to be temporary.

#### Accounts receivables

Accounts receivable from customers and other receivables are recorded at their nominal value after deducting a provision for bad debts. The latter is based on an individual assessment of each receivable. An unspecified provision is made for minor receivables to cover estimated bad debts.

#### Foreign currencies

The income statement and balance sheet are translated as follows:

- The balance sheet is translated at the closing exchange rate on the balance sheet date.
- The income statement is translated at the average exchange rate.

#### **Pensions**

The company has both defined contribution- and defined benefit plan. However, the defined benefit plan expired during 2015. A defined contribution plan is one under which the company pays fixed contributions to a separate legal entity. The company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is one that is not a defined contribution plan, and typically defines an amount of pension benefit an employee will receive on retirement. That benefit is normally dependent on one or more factors such as age, years of service and pay. The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. An independent actuary calculates the pension commitment annually. The present value of the defined benefit obligations is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds. Estimated payroll tax on the net pension commitment calculated by an actuary is added to the carrying amount of the obligation. Changes in pension plan benefits are recognised immediately in the income statement. Actuarial gains and losses are recognised in other comprehensive income. For defined contribution plans, the company pays contribution to publicly- or privately administered pension insurance plans on an obligatory, contractual or voluntary basis. The company has no further payment obligations once the contributions have been paid. The contributions are recognised as a payroll expense when they fall due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available. The pension plans comply with the Norwegian mandatory service pension act.

#### Tax

Tax cost in the profit and loss account comprises the sum of tax payable for the period and changes to deferred tax or deferred tax assets. Deferred tax is calculated at a rate of 25 per cent on the basis of temporary differences between accounting and tax values, plus possible tax loss for carrying forward at the end of the fiscal year. Tax increasing and reducing temporary differences which reverse or could reverse in the same period are eliminated, and are recorded net in the balance sheet. Recognition of deferred tax assets on net tax-reducing differences which have not been eliminated, and tax loss for carrying forward, is based on expected future earnings. Deferred tax and tax assets which can be recognised in the balance sheet are stated net.

Tax on group contribution paid which is recognised as an increase in the cost price of shares in other companies, and tax on group contribution received which is recognised directly against equity, is recognised directly against tax in the balance sheet (against tax payable if the group contribution has an effect on tax payable and against deferred tax if the group contribution has an effect on deferred tax).

#### Cash flow statement

The cash flow statement is prepared using the indirect method. Cash and cash equivalents include cash in hand, bank deposits and other short-term liquid placements which immediately and with insignificant currency risk can be converted to known amounts of cash and with a maturity which is less than three months from the acquisition date.

#### Note 1 Financial risk

#### Interest rate risk

Interest on the company's interest-bearing debt is charged at the relevant market rate prevailing at any given time (base rate plus interest margin). No interest rate instruments have been established in the company. The company does not have significant interest-bearing assets, so that its income and cash flow from operational activities are not significantly exposed to changes in the market interest rate.

#### Currency risk

Exchange rate developments represent a risk for the company both directly and indirectly. No contracts which reduce this risk had been concluded at 31 December 2015.

#### Price risk

The business of Kitron ASA is administration of its subsidiaries, and revenues consist primarily of group contributions. The company is not exposed to significant commodity price risk.

#### Note 2 Sales revenues

Kitron provides development, industrialisation and manufacturing services to the electronics industry in various geographical areas and market segments. Given that the parent company's revenues cannot be said to relate to significant different segments, the sales revenues are not broken down further into segments. The business of Kitron ASA is administration of its subsidiaries, and revenues consist primarily of fees and group contributions.

## Sales revenues by geographical area

(Amounts in NOK 1000)	2015	2014
Norway	28 800	29 176
Sweden	10 914	8 624
Lithuania	23 341	17 668
Rest of Europe	-	575
Other	5 784	3 642
Total	68 839	59 685

## Note 3 Payroll expenses

## Payroll costs

(Amounts in NOK 1000)	2015	2014
Pay	18 623	14 499
Payroll taxes	2 603	2 113
Pension costs	803	848
Other remuneration	19 705	13 950
Total	41 734	31 410
Average number of FTEs	31	24

## Note 4 Pension costs, funds and commitments

The pension obligation below includes life-long benefits to a former CEO. The pension plan is unfunded.

The new AFP-scheme, in force from 1 January 2011, is a defined benefit multi-enterprise scheme, but is recognised in the accounts as a defined contribution scheme until reliable and sufficient information is available for the group to recognise its proportional share of pension cost, pension liability and pension funds in the scheme. The company's liabilities are therefore not recognised as debt in the balance sheet.

#### Defined pension benefit plans

(Amounts in NOK 1000)	2015	2014
Carrying amount of the obligation is determined as follows:		
Present value of accrued pension commitments in unfunded benefit plans	6 502	7 038
+/- unrecognised actuarial gains and losses	-	-
Net commitments in unfunded defined benefit plans	6 502	7 038
Hereof payroll tax on the pension obligation	803	870
Pension costs comprise:		
+ Present value of pension earnings for the year	-	-
+ Interest costs	156	248
+ Amortisation actuarial gains and losses	-	-
+ Service cost	-	-
- Curtailment of the old AFP scheme	-	-
Net pension cost for unfunded plans	156	248
Net pension cost for contribution based pension plans	647	600
Net pension costs included in note 3	803	848
Cost recognised in equity:		
Actuarial losses pensions	(196)	611

## The following assumptions have been applied in calculating pension commitments

	2015	2014
Discount rate	2.7%	2.3%
Annual pay adjustment	2.5%	2.5%
Annual pension adjustment	2.5%	2.5%
Social security tax rate	14.1%	14.1%

## Note 5 Tangible fixed assets and depreciation

## Tangible fixed assets and depreciation

(Amounts in NOK 1000)	Machinery and equipment
Acquisition cost at 1 January	16 774
Additions during the year	3 622
Disposal during the year	-
Acquisition cost at 31 December	20 396
Accumulated depreciation 1 January	15 068
Depreciation during the year	1 232
Disposal during the year	-
Accumulated depreciation at 31 December	16 300
Book value 31 December	4 096
Useful lifetime	3 - 5 years
Depreciation plan	Linear

## Annual lease of fixed assets unrecognised in the balance sheet

Fixed asset	Length of lease	Annual rent
Premises	>2016	1 033
Company cars	>2016	750

## Note 6 Other intangible assets

## Other intangible assets

(Amounts in NOK 1000)	System software
Acquisition cost at 1 January	44 390
Additions during the year	605
Disposal during year	-
Acquisition cost at 31 December	44 995
Accumulated depreciation at 1 January	18 354
Depreciation during the year	6 367
Accumulated depreciations at 31 December	24 721
Book value 31 December	20 274
Depreciation plan	Linear
Useful lifetime	7 years

## Note 7 Related parties

(Amounts in NOK 1000)	2015	2014
Sales revenues		
From subsidiaries (1)	68 839	59 685
Purchase of goods and services		
From subsidiaries (1)	17 234	15 739
Remuneration of senior executives		
Pay and other short-term benefits (2)	10 608	7 650
Financial income		
Interest income from subsidiaries (1)	2 241	1 398
Dividend and group contribution from subsidiaries	60 941	-
Total	63 182	1 398
Balance items at 31 December resulting from transactions with related parties.		
Receivables and loans		
Subsidiaries (1)	223 283	133 820
Total	223 283	133 820
Payables		
Subsidiaries (1)	1 551	1 495
Total	1 551	1 495

<sup>(1)</sup> Revenues from subsidiaries consist primarily of fees and group contributions. Purchase and sales of goods and services from subsidiaries consist primarily of services from corporate personnel employed in subsidiaries Interest income from subsidiaries consist of interest on long-term loans.

No loans or security have been provided for the chief executive, the chairman or other related parties. No single loan/security totals more than five per cent of the company's equity.

The company has guaranteed for the settlement of UAB Kitron's intercompany loan to UAB Kitron Distribution Centre. As UAB Kitron Distribution Centre is a dormant company with no operations, Kitron ASA has provided for 100 per cent of the value of the loan. The NOK value of the loan is 13.3 million at 31 December 2015.

<sup>(2)</sup> Senior executives comprise member of corporate management team employed in Kitron ASA. See table in note 13 for a more extensive description of remuneration of senior executives.

## Note 8 Taxes

#### **Taxes**

(Amounts in NOK 1000)	2015	2014
Tax cost for the year breaks down into:		
Tax payable	-	-
Change in deferred tax	363	2 452
Deferred tax charged to equity	(53)	165
Change in tax rate (25%)	3 018	-
Total tax cost	3 327	2 617
Calculation of tax base for the year:		
Profit before tax	59 229	5 204
Permanent differences *)	(57 885)	3 738
Change in temporary differences	553	847
Adjustment in tax loss carried forward in respect of prior years	-	143
Change in tax loss carried forward	(1 897)	(9 622)
Tax base for the year	-	-
Overview of temporary differences		
Receivables	-	-
Fixed assets	(2 451)	(3 187)
Pensions	(6 502)	(7 038)
Other temporary differences	(2 631)	(880)
Gain and loss account	296	369
Total	(11 288)	(10 735)
Loss carried forward	(139 592)	(141 489)
Total	(150 880)	(152 225)
Deferred tax asset (25%/27%)	37 720	41 101
Explanation of why tax cost for the year does not equal 27% of pre-tax result		
27% of loss before tax	15 992	1 405
Permanent differences 27%	(15 629)	1 009
Tax effect of actuarial gains and losses charged to equity	(53)	165
Adjustment in respect of prior years	-	38
Change in tax rate (25%)	3 018	-
Calculated tax cost	3 327	2 617
Effective tax rate **)	5.6%	50.3%

 $<sup>^{\</sup>star}\,)\,\,\, \text{Includes non-tax-deductible costs such as entertainment, group contribution and dividend.}$ 

<sup>\*\*)</sup> Tax cost in relation to pre-tax result.

## Note 9 Investment in subsidiaries

#### Investment in subsidiaries

	Business	Share-	Voting	Equity	Result	Book
(Amounts in NOK 1000)	office	holding	share	past year	past year	value
Kitron AS	Arendal	100%	100%	138 444	21 381	243 737
Kitron AB	Jönköping, Sweden	100%	100%	54 361	19 044	13 463
Kitron Hong Kong Ltd	Hong Kong	100%	100%	(3 256)	(678)	1
Kitron GmbH	Nürtingen, Germany	100%	100%	2 886	(375)	30 194
Kitron Inc	Johnstown, US	100%	100%	(16 572)	7 165	583
UAB Kitron Real Estate	Kaunas, Lithuania	100%	100%	4 271	170	12 421
UAB Kitron	Kaunas, Lithuania	100%	100%	150 563	18 139	29 180
UAB Kitron Distribution Centre	Kaunas, Lithuania	100%	100%	(12 006)	(304)	21
Total investment in subsidiaries						329 600

In 2015 the following merges took place: Kitron Karlskoga AB and Kitron Flen AB merged with Kitron AB. Kitron Sourcing AS merged with Kitron AS.

## The Kitron Hong Kong Ltd. subsidiary owns shares in the following subsidiaries:

Company						
(Amounts in NOK 1000)	Business	Share-	Voting	Equity	Result	Book
Company	office	holding	share	past year	past year	value
Kitron Electronics Manufacturin	g					
(Ningbo) Co., Ltd.	Ningbo China	100%	100%	12 743	8 081	38 275
Kitron Electromechanical						
(Ningbo) CO. Ltd	Ningbo, China	100%	100%	3 593	824	2 355

## Note 10 Equity

## **Equity**

(Amounts in NOK 1000)	Share capital	Share premium fund	Other equity	Total equity
At 31 December 2014	17 296	242 827	257 502	517 625
Net profit	-	-	55 903	55 903
Effect from options	-	-	1 797	1 797
Actuarial gains and losses pensions	-	-	144	144
Dividend	-	-	(36 322)	(36 322)
At 31 December 2015	17 296	242 827	279 024	539 147

## Note 11 Shares based payments

#### **Share-Based Payment**

Kitron ASA's Option Program was established in 2013 with the objective to further align the interests of the Management and key personnel with the interests of the shareholders. When the program was rolled out in 2013, The Board of Directors was authorised to increase the share capital with totally 5 485 000 shares. Terminated options are available for regranting. In 2015, the Board of Directors was authorised to launch a new share option program with the total number of 5 500 000 shares. Of this 3 000 000 options were granted per 31 December 2015.

The Company utilizes a Monte Carlo simulation to determine the impact of stock option grants in accordance with IFRS 2, Share-based payment, on the Company's net income. The model utilizes certain information, such as the interest rate on a risk-free security maturing generally at the same time as the option being valued, and requires certain assumptions, such as the expected amount of time an option will be outstanding until it is exercised or it expires and the volatility associated with the price of the underlying shares of common stock, to calculate the fair value of stock options granted. The model also estimates the likelihood of performance fulfilment and takes this into account in the valuation.

During the period ended 31 December 2015, the Company has had share-based payment arrangements for employees, as described below.

Granted	2013	2014	2015	2015
Type of arrangement	Equity Settled	Equity Settled	Equity Settled	Equity Settled
Dates of Grant	01.07.2013	04.05.2014	20.10.2015	18.12.2015
Options granted as of 31.12.2015	3 975 000	1 500 000	1 360 000	3 000 000
Contractual life (from grant date)	3 years	2.16 years	8 months	3.28 years
Vesting conditions	100% of the options will vest 3 years after grant date.	100% of the options will vest 3 years after the first grant date of the program.	100% of the options will vest 3 years after the first grant date of the program.	100% of the options will vest three years after the start of the second calendar
	The Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.	The Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.	The Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.	quarter of 2016.  The Employee must remain an employee of the Company or an affiliated company at the end of the
	The market cap of the Company must have increased according to specific criteria during the vesting period.	The market cap of the Company must have increased according to specific criteria during the vesting period.	The market cap of the Company must have increased according to specific criteria during the vesting period.	vesting period.  The market cap of the Company must have increased according to specific criteria during the vesting period.
Expiry date	30.06.2016	30.06.2016	30.06.2016	31.03.2019

Fair value of Share Options granted is calculated using the Monte Carlo option pricing model. The weighted average inputs to Monte Carlo model and Fair values per 31 December 2015 are listed below (calculated at grant):

Granted	2013	2014	2015	2015
Exercise price	0.10	0.10	0.10	0.10
Share price at grant date	1.85	1.80	3.50	3.78
Expected life from grant date	3 years	2.16 years	8 months	3.28 years
Volatility	46.08%	39.82%	51.54%	N/A (*)
Risk free interest rate	1.56%	1.58%	0.71%	N/A (*)
Fair value per option	0.8869	0.6684	2.5596	N/A (*)

<sup>(\*)</sup> The service period for options granted 18.12.2015 has not started yet, hence the Initial Reference Price is not known yet. The service period starts at 1 April 2016.

Expected volatility is based on historical volatility of the Company. The Company is listed on the Oslo Stock Exchange. Interest rates used are quoted Norwegian government bonds and bills retrieved from Norges Bank.

The total expensed amount in 2015 arising from the option plan is NOK 1796769 (2014: 1258413) and the total carrying amount per 31 December 2015 is NOK 3 084516, not including social security and the grants of 18 December 2015.

#### Further details of the option plans are as follows:

	01.	01.01.2015 - 31.12.2015		
	Weighted Average			
	Shares	Exercise Price		
Outstanding at the beginning of period	5 075 000	0.10		
Granted	4 360 000	0.10		
Forfeited	(950 000)	0.10		
Outstanding at the end of period	8 485 000	0.10		

## Details concerning outstanding options as of 31 December 2015 are given below:

		Weighted	
Exercise price	Outstanding Options Per 31.12.2015	average remaining Contractual Life	Weighted Average Exercise Price
0.1 NOK	8 485 000	1.37	0.10

## The following directors and members of the corporate management team held shares in the company at 31 December:

		Number of shares	N	umber of options
Board	2015	2014	2015	2014
Tuomo Lähdesmäki, chairman	100 000	100 000	-	-
Päivi Marttila, board member	60 000	-	-	-
Gro Brækken, board member	24 000	-	-	-
Martynas Cesnavicius, board member (1)	-	-	-	-
Elisabeth Jacobsen, employee elected board member	1 600	1 600	-	-

		Number of shares		Number of options
Corporate management team	2015	2014	2015	2014
Peter Nilsson, CEO	175 000	47 000	2 776 000	1 500 000
Cathrin Nylander, CFO	95 000	-	1 061 000	600 000
Israel Losada Salvador, COO	40 000	-	1 061 000	600 000
Thomas Löfgren, Vice President	-	-	892 000	500 000
Mindaugas Sestokas, Vice President	-	-	892 000	500 000
Tommy P. Storstein, Vice President	-	-	753 000	425 000
Hans Petter Thomassen	-	-	600 000	-
Zygimantas Dirse	-	-	450 000	-
Dag Songedal Vice President (2)	-	-	-	550 000
Bengt Enbom, Vice President (2)	-	10 000	-	400 000

<sup>(1)</sup> Martynas Cesnavicius acts as investment advisor for KJK Fund SICAV-SIF, Amber Trust SCA and Amber Trust II SCA. At 31 December 2015 Amber Trust II SCA controlled 23 822 000 shares and KJK SICAV-SIF 6 013 908 shares in Kitron ASA.

<sup>(2)</sup> Left the company during 2015.

#### Note 12 Shares and shareholders information

#### Share capital and share premium reserve

(Amounts in NOK 1000)	Number of shares (thousands)	Ordinary shares	Premium reserve	Total
At 1 January 2014	172 962	17 296	456 058	473 354
At 31 December 2014	172 962	17 296	456 058	473 354
At 31 December 2015	172 962	17 296	456 058	473 354

#### Shares and shareholder information

The company's share capital at 31 December 2015 comprised 172 961 625 shares with a nominal value of NOK 0.10 each. Each share carries one vote. There were 2 436 shareholders at 31 December 2015.

## The 20 largest shareholders in Kitron ASA at 31 December 2015:

Shareholder	Number	Percentage
Nordea Bank Plc Finland 1)	57 360 000	33.16%
Kongsberg Gruppen ASA	33 439 153	19.33%
UBS AG Zurich 2)	29 835 908	17.25%
MP Pensjon PK	10 782 537	6.23%
SES AS	3 900 000	2.25%
VPF Nordea SMB	1 870 591	1.08%
Johan Marcus Beer Holm	1 614 000	0.93%
Hybrid AS	1 530 180	0.88%
Bjørn Håheim	1 107 556	0.64%
Kjell Løite	1 053 000	0.61%
Capreca AS	1 000 000	0.58%
JAH AS	1 000 000	0.58%
JP Morgan Luxembourg SA	697 360	0.40%
Odd Morten Langsæter	651 833	0.38%
Petter Torgersen	636 000	0.37%
Gems Global Electronic	600 000	0.35%
C Tennant Sons & CO	515 000	0.30%
Nordnet Bank AB	480 411	0.28%
Vestvik Preserving AS	450 000	0.26%
Handel Partner AS	450 000	0.26%
Total 20 largest shareholders	148 973 529	86.13%
Total other shareholders	23 988 096	13.87%
Total outstanding shares	172 961 625	100.00%

<sup>1)</sup> Sievi Capital plc.: 57 000 000 shares and 32.96%, Others: 0.2%.

<sup>2)</sup> Amber Trust II SCA: 23 822 000 shares and 13.77%, KJK Fund SICAV-SIF: 6 013 908 shares and 3.47%.

## Authorized share capital

#### Increasing the share capital

The ordinary general meeting of 21 April 2015 authorised the board to execute one or more share capital increases by issuing a number of shares maximized to 10 per cent of Kitron's registered share capital at 21 April 2015. The total amount by which the share capital may be increased is NOK 1 729 616.20. The authority applies until the ordinary general meeting in 2016, but no longer than 30 June 2016. The authorization is limited to encompass capital requirements or issuance of consideration shares in relation to strengthening of Kitron ASA's equity, acquisition of other companies or businesses, joint ventures or joint business operations, incentive programs for employees, and acquisition of property and business within Kitron ASA's purpose. The authority had not been exercised at 31 December 2015. The Authorized Share capital of the Company is therefore NOK 17 296 162.50.

#### Own shares

The ordinary general meeting on 21 April 2015 authorised the board to acquire own shares, for a total nominal value of up to NOK 1 729 616.20, which is equal to 10 per cent of Kitron's registered share capital at 21 April 2015. Under this authorization the company shall pay minimum NOK 1 per share and maximum the prevailing market price per share on the day the offer is made, provided, however, that the maximum amount does not exceed NOK 25 per share. The authority is valid until the ordinary general meeting in 2016 but no longer than 30 June 2016. The authority had not been exercised at 31 December 2015.

#### Note 13 Remuneration of senior executives, directors and auditor

#### Remuneration of senior executives directors and auditor

(Amounts in NOK 1000)	2015	2014
Directors' fee:	1 828	2 020
- chairman	385	424
- board members	1 443	1 596
Auditors fee*:	876	744
- statutory audit	642	474
- audit related services	-	193
- tax related services	152	77
- other services	82	-

<sup>\*)</sup> All figures without VAT.

## Pay and other remuneration of senior executives in 2015:

(Amounts in NOK 1000)			Basic	Bonus	Other	Total pay &	
			salary	earned*)	remunerat.	remunerat.	Pension
Name	Function	Period	(A)	(B)	(C)	(A+B+C)	contribution
Name							
Peter Nilsson	CE0	01.01.2015-31.12.2015	2 500	828	206	3 534	1 366
Cathrin Nylander	CF0	01.01.2015-31.12.2015	1 671	530	215	2 416	110
Tommy P. Storstein	Vice president	01.01.2015-31.12.2015	1 158	376	188	1 722	62
Israel Losada Salvador	C00	01.01.2015-31.12.2015	2 092	656	188	2 936	150
Dag Songedal	Vice president	01.01.2015-28.05.2015	1 181	-	141	1 322	66
Hans Petter Thomassen	Vice president	01-01.2015-31.12.2015	1 357	497	18	1 872	63
Bengt Enbom	Vice president	01.01.2015-28.05.2015	757	-	30	787	112
Thomas Löfgren	Vice president	01-01.2015-31.12.2015	1 269	426	87	1 782	374
Mindaugas Sestokas	Vice president	01-01.2015-31.12.2015	1 499	483	111	2 093	-
Zygimantas Dirse	Vice president	01-01.2015-31.12.2015	1 329	307	414	2 050	-
Total			14 813	4 103	1 598	20 514	2 303

(Amounts in NOK 1000)			Basic	Bonus	Other	Total pay &
			salary	earned*)	remunerat.	remunerat.
Name	Function	Period	(A)	(B)	(C)	(A+B+C)
Tuomo Lähdesmaki	Chairman of the board	01-01.2015-31.12.2015	375	-	10	385
Arne Solberg	Deputy chair	01-01.2015-31.12.2015	193	-	25	218
Päivi Marttila	Board member	01-01.2015-31.12.2015	193	-	27	220
Martynas Cesnavicius	Board member	01-01.2015-31.12.2015	193	-	3	196
Siri Hatlen	Board member	01.01.2015-21.04.2015	59	-	7	66
Gro Brækken	Board member	21.04.2015-31.12.2015	135	-	-	135
Liv Ester Johansen	Employee representative	01.01.2015-31.07.2015	112	-	21	133
Bjørn Gottschlich	Employee representative	01.01.2015-31.12.2015	193	-	-	193
Tanja Rørheim	Employee representative	01.08.2015-31.12.2015	81	-	3	84
Elisabeth Jacobsen	Employee representative	01-01.2015-31.12.2015	193	-	5	198
Total			1 727	-	101	1 828

<sup>\*)</sup> Bonuses earned in 2015. The bonuses will be paid in 2016.

No payroll tax is included in the tables above. Pension contribution includes paid contribution to the company's pension scheme.

For employee representatives only the board remuneration is declared.

## Pay and other remuneration of senior executives in 2014:

(Amounts in NOK 1000)			Basic salary	Bonus earned*)	Other remunerat.	Total pay & remunerat.	Pension
Name	Function	Period	(A)	(B)	(C)	(A+B+C)	contribution
Peter Nilsson	CEO	10.11.2014-31.12.2014	352	-	43	395	-
Cathrin Nylander	CF0	01.01.2014-31.12.2014	1 572	-	275	1 847	110
Tommy P. Storstein	Vice president	01.01.2014-31.12.2014	1 159	-	191	1 350	62
Israel Losada Salvador	Vice president	01.01.2014-31.12.2014	2 074	-	249	2 323	150
Dag Songedal	Interim CEO/Vice president	01.01.2014-31.12.2014	2 352	-	205	2 557	159
Bengt Enbom	Vice president	01.01.2014-31.12.2014	1 196	-	10	1 206	269
Thomas Löfgren	Vice president	01.01.2014-31.12.2014	1 259	-	46	1 305	293
Mindaugas Sestokas	Vice president	01.01.2014-31.12.2014	954	-	113	1 067	-
Zygimantas Dirse	Vice president	01.01.2014-31.12.2014	1 033	-	294	1 327	-
Total			11 952	-	1 426	13 377	1 043
(Amounts in NOK 1000)	Function	Period		Basic salary (A)	Bonus earned*) (B)	Other remunerat.	Total pay & remunerat. (A+B+C)
Tuomo Lähdesmaki	Chairman of the board	21.02.2014-31.12.2014		292	-	23	315
Asa-Matti Lyytinen	Chairman of the board	01.01.2014-20.02.2014		43	-	66	109
Arne Solberg	Deputy chair	01.01.2014-31.12.2014		161	-	30	191
Päivi Marttila	Board member	01.01.2014-31.12.2014		161	-	95	256
Martynas Cesnavicius	Board member	01.01.2014-31.12.2014		161	-	91	252
Siri Hatlen	Board member	01.01.2014-31.12.2014		161	-	18	179
Maire Laitinen	Board member	01.01.2014-20.02.2014		14	-	40	54
Lisbeth Gustafsson	Board member	01.01.2014-20.02.2014		14	-	66	80
Liv Ester Johansen	Employee representative	01.01.2014-31.12.2014		161	-	40	201
Bjørn Gottschlich	Employee representative	01.01.2014-31.12.2014		161	-	10	171
Elisabeth Jacobsen	Employee representative	23.04.2014-31.12.2014		128	-	-	128
Geir Vedøy	Employee representative	01.01.2014-23.04.2014		32	-	10	42
May Britt Gundersen	Employee representative	01.01.2014-23.04.2014		32	-	10	42
Total				1 521	-	499	2 020

<sup>\*)</sup> Bonuses earned in 2014.

No payroll tax is included in the tables above. Pension contribution includes paid contribution to the company's pension scheme.

For employee representatives only the board remuneration is declared.  $\label{eq:control}$ 

# The Board of Directors' Declaration on salaries and other remuneration to the executive management

The table above includes information on all individuals covered by the disclosure obligation at any time during the year, while the following declaration is limited to the CEO and the vice presidents.

The Board proposes that the following guidelines be applied for 2016 and until the Annual General Meeting in 2017. The executive remuneration policy for Kitron ASA applies to all units in the group.

#### Kitron group remuneration policy

The Kitron group general remuneration policy is described in the HR policy and states that salaries are diversified depending on level or responsibility, complexity of tasks, competence, ability and performance. Kitron strives to have fair employment conditions following legal requirements and practice in each country. The remuneration should, together with other employment related conditions make it possible for Kitron to recruit, develop and retain the best possible employees supporting the growth and development of the Kitron group. The policy naturally also forms the basis for salary and benefit levels among senior executives in Kitron.

#### **Executive remuneration**

The current compensation and benefit system for senior executives in Kitron is divided in several parts. These parts together are competitive and based on market conditions. The total remunerations consist of fixed annual compensation that includes annual base salary and other benefits (such as pension plan and company car). The total compensation also includes a short term incentive scheme (STI) and a long term incentive scheme (LTI).

Performance-related remuneration of the executive personnel in the form of share options, bonus programs or the like are linked to value creation for shareholders or the company's earnings performance over time. Such arrangements, including share option arrangements, incentivise performance and are based on quantifiable factors over which the employee in question can influence. Performance related remuneration is subject to an absolute limit.

## 1. Principles that guide the Board of Directors

#### Fixed compensation

The actual level of annual base salaries (ABS) is based on market conditions and salary levels related to the actual position in the country in question. Kitron uses the Hay tool for determining market levels on an annual basis. The executive positions are evaluated using the Hay positioning grading tool.

Pension plans, based on defined contribution plans, are in place following the practice and regulations in each country. The CEO and members of the Corporate Management Team are members of Kitron's general pension contribution scheme that applies to all Kitron employees. Some of the members in the Corporate Management Team receive an additional pension contribution. As of 2015 the Norwegian based members of the Corporate Management Team (except the CEO) have received an additional pension contribution corresponding to 20 per cent of the base salary between 12G and 24G. The CEO receives an additional yearly pension contribution of the NOK equivalent of SEK 1 200 000.

The Board may grant specific purpose bonuses to members of the senior executive management.

Other benefits are according to company policy and regulations in country of residence.

#### Short term incentive scheme

The STI system has specific targets and defined maximum payouts and is set on annual basis. The possible maximum payout for 2015 is 50 per cent of annual basic salary. From 2016 the possible maximum payout is 65 per cent of annual basic salary.

#### Regular salary reviews

Annual salary reviews are performed in accordance with the employment contract and with reference to the Hay market review as well as to the Kitron group financial performance.

See note 27 in the annual financial statements for additional information about pay and other remuneration of senior executives in 2015.

## 2. Principles that are binding on the Board of Directors

#### Current Long-term incentive scheme

From 2013 the Board implemented an option based program with a three-year validity (2013 - through second calendar quarter 2016). Separate agreements describing the LTI systems and related conditions are in place for each senior executive. Maximum possible share options are defined per individual among the senior executives. Any possible payout will be depending on the Kitron group share price at the start of the program in comparison with the share price at the time of the expiry.

The share option program entails that executive management, on certain terms, may be granted the right to subscribe new shares in the Company at NOK 0.10 per share after a vesting period of three years. The number of options vested is inter alia linked linearly to the development of the quote of the Company's shares on Oslo Børs. Per 31 December 2015, 5 485 000 options have been allocated to executive management. The share option program is described in more detail in note 18 in the annual financial statements.

#### New Long-term incentive scheme

In 2015 the Board introduced a new share option program for executive management comprising up to 5 500 000 shares running for three years from the start of the second calendar quarter 2016.

The share option program entails that executive management, on certain terms, may be granted a right to subscribe for shares in Kitron at NOK 0.10 per share after a vesting period of three years.

The number of options that are vested is inter alia linked linearly to the development of the share quote of the Kitron shares at the Oslo Stock Exchange. Per 31 December 2015, 3 000 000 options have been allocated to executive management. The share option program is described in more detail in note 18 in the annual financial statements.

#### Note 14 Receivables

NOK 147.2 million of the NOK 147.2 million in intra-group loans at 31 December 2015 falls due later than one year after the end of the fiscal year.

(Amounts in NOK 1000)	2015	2014
Kitron Hong Kong Ltd	43 189	35 852
Kitron Inc	52 860	44 580
UAB Kitron Real Estate	17 940	16 858
Kitron AS	33 250	-
Total	147 239	97 290

## Note 15 Information on long-term liabilities to financial institutions

The company has long-term bank loan of NOK 33.3 million at 31 December 2015 (NOK 0 at 31 December 2014). Of this is NOK 7.0 million short-term part and is due within one year. This is a five year finance agreement and will be fully settled during 2020. The group's long-term and short-term bank financing include covenants relating to factors as the company's equity and earnings. The company complies with these covenants at 31 December 2015.

## Note 16 Mortgages

## **Mortgages**

(Amounts in NOK 1000)	2015	2014
Debt secured by mortgages:	37 512	24 136
Carrying amount of assets provided as security:		
Machinery and equipment	4 096	1 706
Investment in subsidiaries	329 600	363 140
Receivables	227 415	137 608
Total	561 111	502 454

An external guarantee of NOK 2.0 million is provided for employees' withholding tax in Kitron ASA.

## Note 17 Liquid assets

Kitron ASA has established a group account agreement with the company's principal bank. This embraces Kitron ASA and its Norwegian, Swedish, German and US subsidiaries. Unused credit lines amounted to NOK 116.0 million at the end of 2015. The company has a cash deposit of NOK 12.8 million related to the group's factoring agreement with DNB Finans.

#### Note 18 Items consolidated in the accounts

#### Other financial income

(Amounts in NOK 1000)	2015	2014
Dividend and group contribution	60 941	-
Currency gain	18 078	15 732
Total other financial income	79 019	15 732
Financial expenses		
Loss on intra-group receivables	981	2 959
Currency loss	1 548	294
Loss on sale of subsidiaries	5 313	-
Other financial expenses	161	891
Total financial expenses	8 003	4 144



To the Annual Shareholders' Meeting of Kitron ASA

#### Independent auditor's report

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Kitron ASA, which comprise the financial statements of the parent company and the financial statements of the group. The financial statements of the parent company comprise the balance sheet as at 31 December 2015, and the income statement and cash flow statement, for the year then ended, and a summary of significant accounting policies and other explanatory information. The financial statements of the group comprise the balance sheet at 31 December 2015, income statement, statement of comprehensive income, changes in equity and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

The Board of Directors and the Managing Director's Responsibility for the Financial Statements

The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of the financial statements of the parent company in accordance with Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for the preparation and fair presentation of the financial statements of the group in accordance with International Financial Reporting Standards as adopted by EU and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

PricewaterhouseCoopers AS, Postboks 748 Sentrum, NO-0106 Oslo

T: 02316, org. no.: 987 009 713 MVA, www.pwc.no

Statsautoriserte revisorer, medlemmer av Den norske Revisorforening og autorisert regnskapsførerselskap



Independent auditor's report - 2015 - Kitron ASA, page 2

Opinion on the financial statements of the parent company

In our opinion, the financial statements of the parent company are prepared in accordance with the law and regulations and present fairly, in all material respects, the financial position for Kitron ASA as at 31 December 2015, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

Opinion on the financial statements of the group

In our opinion, the financial statements of the group are prepared in accordance with the law and regulations and present fairly, in all material respects, the financial position of the group Kitron ASA as at 31 December 2015, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by EU.

# Report on Other Legal and Regulatory Requirements

Opinion on the Board of Directors' report and the statements on Corporate Governance and Corporate Social Responsibility

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors report and in the statements on Corporate Governance and Corporate Social Responsibility concerning the financial statements, the going concern assumption and the proposal for the allocation of the profit is consistent with the financial statements and complies with the law and regulations.

Opinion on Registration and Documentation

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements ISAE 3000 "Assurance Engagements Other than Audits or Reviews of Historical Financial Information", it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

Oslo, 18 March 2016

PricewaterhouseCoopers AS

Bjørn Lund

State Authorised Public Accountant (Norway)

(2)

Annual report 2015 Auditor's report

# Responsibility statement

# "We confirm to the best of our knowledge that:

- the consolidated financial statements for 2015 have been prepared in accordance with IFRS as adopted by the EU, as well as additional information requirements in accordance with the Norwegian Accounting Act, and that
- the financial statements for the parent company for 2015 have been prepared in accordance with the Norwegian Accounting Act and generally accepted accounting practice in Norway,

#### and that

- the information presented in the financial statements gives a true and fair view of the Company's and Group's assets, liabilities, financial position and result for the period viewed in their entirety, and that
- the Board of Directors' report gives a true and fair view of the development, performance and financial position of the Company and Group, and includes a description of the principle risks and uncertainties."

Chairman

oas Breh Gro Brækken

Oslo, 18th of March, 2016

Arne Solberg Deputy chairman

Janja Korkeim Tanja Rørheim

Employee elected board member

Bjørn Gettschlich Bjørn Gottschlich

Employee elected board member

Martynas Cesnavicius

Clisabeth Jacobsen Elisabeth Jacobsen Employee elected board member

# Corporate governance

Kitron's corporate governance principles clarify the division of roles between shareholders, the board of directors and the corporate management. The principles are also intended to help safeguard the interests of shareholders, employees and other stakeholders, such as customers and suppliers, as well as society at large. The primary intention is to increase predictability and transparency, and thereby reduce uncertainties associated with the business.

It is Kitron's intent to practice good corporate governance in accordance with laws and regulations and the recommendations of Oslo Børs under the 'comply or explain' concept. This review has been prepared by the board of Kitron based on Norwegian Code of Practice for Corporate Governance dated 30 October 2014 ("the Code"). The code is available at www.nues.no.

According to the Kitron's own evaluation, Kitron deviates from the code on the following points:

#### §6 General meetings

- Vote separately on each candidate.
  - Currently the three major shareholders represent approximately 70
    per cent of the votes, and the same shareholders are represented
    in the nomination committee. For practical reasons in the voting,
    the candidates are grouped into one vote.
- All members of the Board of Directors, the Nomination Committee and the auditor are present
  - The Chairman of the Board, The Chairman of the Nomination Committee and the auditor are always present to respond to any questions. From the Group perspective, this is considered sufficient.
- Independent chairman for the general meeting.
  - The Chairman of the Board normally chairs the General Meeting.
     The Board will make arrangements for an independent chair if the setting so requires.

# 1. Report on Corporate Governance

The report follows the structure of the Code of Practice. The Corporate Governance report is subject to annual evaluation and discussion by the Board. The following report was issued at the Board meeting on 18 March 2016.

Kitron's vision is to provide solutions that deliver success for its customers. Kitron's core values to support the vision are reliability, creativity, involvement and a positive and international mindset.

The group's current Ethical Code (Ethical Guidelines, Supplier Guidelines and Anti-Bribery policy) was approved by the Board 27 August 2014. It is based largely on international initiatives and guidelines related to social responsibility, including the ILO conventions.

The Ethical Code includes topics such as human rights, environment, relations with our customers and suppliers, corruption and confidentiality.

The Code applies to all Kitron board members, elected officers, permanent and temporary employees, hired staff, consultants and agents acting in or on behalf of Kitron. The Code also applies to all contractors, sub-contractors, suppliers and sub-suppliers. It includes all companies in the Kitron group.

# 2. Business

Kitron's business purpose clause is stated in the company's articles of association: Kitron's business purpose is manufacturing and development activities related to electronics. The business includes purchase and sale of shares and companies in the same or related business sectors. The business may also include related consultancy activities and other activities associated with the operation.

The company's main goals and strategies are presented in the annual report. It is the board's opinion that these objectives and strategies are within the scope of the business purpose clause.

# 3. Equity and dividends

The parent company's share capital at 31 December 2015 amounted to NOK 17.3 million (NOK 17.3 million).

Total equity for the group at 31 December 2015 was NOK 566.5 million, corresponding to an equity ratio of 44.5 per cent. Considering the nature and scope of Kitron's business, the board considers that the company has adequate equity.

Existing mandates granted to the board, to issue shares and to purchase its own shares, are presented in the shareholder information section of the annual report. The mandates are restricted to defined purposes and limited in time to no later than the date of the next annual general meeting.

Kitron's dividend policy has been updated and now states: "Kitron's dividend policy is to pay out an annual dividend between 30 and 60 per cent of the company's ordinary net profit after tax. When deciding on the annual pay-out ratio the company will evaluate the cash requirements and financial flexibility required in the company." The previous range was 30 to 50 per cent.

# 4. Equal treatment of shareholders and transactions with close associates

There is only one class of shares and all shares have equal voting rights. The nominal amount per share is NOK 0.10. The articles of association place no restriction on voting rights. Kitron has issued an insider manual with guidelines and control procedures. According to the company's ethical guidelines, board members and the executive management must notify the board if they have any direct or indirect material interest in any transaction contemplated or entered into by the company.

All transactions with close associates are disclosed in the notes to the annual accounts. Kitron has a long-term supplier relationship with Kongsberg Gruppen ASA, which is also a significant shareholder in Kitron. All business activities are based on arm's length terms. In the event of transactions with insiders or close associates, such transactions will be carried out in accordance with the relevant recommendations in the Code.

# 5. Freely negotiable shares

The shares are freely negotiable. The articles of association include no form of restriction on negotiability.

Annual report 2015 Corporate governance



# 6. General meetings

Shareholders exercise the ultimate authority in Kitron through the annual general meeting. All shareholders are entitled to attend a general meeting as long as they are recorded in the company's share register no later than the fifth business day before the date of the general meeting. Representatives of the board, the nomination committee, and the auditor are present.

The notice of the meeting, the agenda and detailed and comprehensive supporting information, including the nomination committee's justified recommendations, are made available on Kitron's website at least 21 days before a general meeting takes place. At the same time the notice and agenda is distributed to all shareholders. For administrative purposes, the shareholders must give notice of their attendance at the meeting minimum two working days before the meeting.

The general meeting deals with such matters as required by Norwegian law. Shareholders who cannot attend the meeting in person can vote by proxy, and voting instructions can be given on each item on the agenda. In addition, shareholders may vote in advance, either in writing or by electronic means, up to 2 days prior to the general meeting.

The general meetings are opened by the chair of the board. Normally, the board proposes that the chair of the board shall also chair the general meetings. The board will propose an independent chair for the general meeting if any of the matters to be considered calls for such arrangement.

The notices and minutes of the general meetings are published in Oslo Børs' information system (www.newsweb.no, ticker: KIT) and on Kitron's website.

#### 7. Nomination committee

Kitron's nomination committee is stated in the articles of association. The committee shall have three members, including the head of the committee. At the composition of the nomination committee, the interests of the shareholders will be taken into account, as well as the members' independence of the board and of the executive management. The general meeting elects the head and the members of the nomination committee and determines its remuneration. The general meeting has resolved a mandate and stipulated guidelines for the duties of the nomination committee that is compliant with the Code. The members of the nomination committee are elected for a period of two years. For the sake of continuity, one or two members stand for election each year.

The nomination committee shall propose and present to the general meeting: Candidates for election to the board, remuneration of the board, the nomination committee, and new members of the nomination committee.

# Composition

The committee shall have three members, including the head of the committee. At the composition of the nomination committee, the interests of the shareholders will be taken into account, as well as the members' independence of the board and of the executive management.

#### The nomination committee members

- Hans-Jørgen Wibstad, voted chair of the nomination committee and elected until the annual general meeting in 2017
- Jarkko Takanen, elected until the annual general meeting in 2017
- Kustaa Äimä, elected until the annual general meeting in 2016

The committee's members are independent of the Kitron's management and the Board.

#### Submitting proposals to the nomination committee

Deadline for submitting proposals to the nomination committee is four weeks prior to General Meeting Notice.

# 8. Board of directors: composition and independence

According to the articles of association, the board shall consist of 7 to 11 members as resolved by the general meeting. The board currently consists of five shareholder-elected members and three members elected by and among the employees.

Board members are elected for a period of two years. The chairman of the board is elected by the general meeting. There is no corporate assembly in Kitron.

The board's composition shall ensure that it can effectively and proactively perform its supervisory and strategic functions. Furthermore, the board is composed to enable it to always act independently of special interests. The representation of shareholders was proposed by the nomination committee and unanimously resolved by the general meeting.

After the Annual General Meeting 21 April 2015 the board of directors consists of eight members and currently has the following composition:

- Tuomo Lähdesmäki (Chairman), elected for the period 2014-2016
- Arne Solberg (Vice chairman), elected for the period 2014-2016
- Gro Brækken, elected for the period 2015-2017
- Martynas Cesnavicius, elected for the period 2014-2016
- Bjørn M. Gottschlich, elected for the period 2014-2016
- Elisabeth Jacobsen, elected for the period 2014-2016
- Tanja Rørheim, elected for the period 2014-2016
- Päivi Marttila, elected for the period 2015-2017

All shareholder-elected directors are considered as independent of the management. The same applies in relation to important business relations and owners, except for Martynas Cesnavicius who is employed by one of the owners (Amber Trust). Further information about the board members is presented in the annual report and on the company's website.

#### Board members who own shares in Kitron

At 31 December 2015 Tuomo Lähdesmäki owned 100 000 shares, Päivi Marttila 60 000 shares, Gro Brækken 24 000 shares and Elisabeth Jacobsen 1 600 shares in Kitron.

## 9. The work of the board of directors

The board has an overall responsibility for safeguarding the interests of all shareholders and other stakeholders. Furthermore, it is the board's duty and responsibility to exercise overall control of the company, and to supervise the management and the company's operations. The division of roles between board and management is specified in Kitron's rules of procedure for the board. The board has approved an annual meeting plan for its work, which includes meetings with a special focus on strategy and budgeting. The board conducts a self-evaluation once a year.

Kitron's board shall also serve as a constructive and qualified discussion partner for the executive management. One of the board's key duties is to establish appropriate strategies for the group. It is important in this context that the board, in cooperation with the management, ensures that the strategies are implemented, that the results are measured and evaluated and that the strategies are developed in the most appropriate way. Kitron has defined performance parameters for the strategies and can thus measure its performance.

The board receives financial reports on a monthly basis from the administration. The underlying data for these reports are prepared at each reporting unit. The information is checked, consolidated, and processed by the group's corporate financial staff to produce the consolidated reports that are submitted to the board. The reports also include relevant operational matters. The group does not have a separate internal audit function. Account controls are exercised through segregation of duties, guidelines and approval procedures. The corporate financial staff is responsible for establishing guidelines and principles. The corporate financial staff handles the group's financial transactions. Each profit centre is responsible for the commercial benefit of manufacturing contracts. Responsibility for the commercial content of significant procurement contracts rests with the corporate sourcing organisation.

The board conducts annual evaluations of the executive managers and their performance. These evaluations also cover an assessment of cooperation between the board and the management. The results of these evaluations represent an important element in the remuneration and incentive programs, which are described in the notes to the financial statements.

The board had twelve meetings during 2015.

# The board's audit committee

The board's audit committee is appointed by Kitron ASA's board of directors and is a sub-committee of the board. The audit committee will on behalf of the board supervise the financial reporting process to ensure the integrity of the financial statements. The audit committee will also go through: the company's internal supervisory/control routines and risk management system, the external audit process including a recommendation in the choice of an external auditor, the company's routines regarding compliance with laws and regulations affecting the financial reporting and the company's code of conduct.

The role of the audit committee is to prepare matters for consideration by the Board, to support the Board in its supervisory responsibilities and to ensure that the requirements made of the company in connection with its listing on the stock exchange are complied with.

The committee consists of two shareholder-elected board members and one employee-elected board member. The independent auditor usually attends the meetings. During 2015 there were five audit committee meetings.

# Members of the audit committee

- Arne Solberg, voted chair of the audit committee and elected until the annual general meeting in 2016
- Päivi Marttila, elected until the annual general meeting in 2017
- Elisabeth Jacobsen, elected until the annual general meeting in 2016

## The board's remuneration committee

The Remuneration Committee is appointed by Kitron ASA's board of directors and is a sub-committee of the Board. The committee consists of three members elected among the members of the board.

The remuneration committee will on behalf of the board supervise remuneration and incentive schemes, mainly related to the CEO and the Corporate Management Team (CMT). During 2015 there were three remuneration committee meetings.

#### Members of the remuneration committee

- Tuomo Lähdesmäki, voted chair of the remuneration committee elected until the annual general meeting in 2016
- Martynas Cesnavicius, elected until the annual general meeting in 2016
- Gro Brækken, elected until the annual general meeting in 2017

## 10. Risk management and internal control

Kitron's business model is to provide manufacturing and assembly of electronics and industrial products containing electronics, including development, industrialisation, purchasing, logistics, maintenance/repair and redesign. The board sees no unusual risks beyond normal business risks that any light industry operation is exposed to.

EMS is a highly competitive industry, presenting the company with an inherent business risk related to Kitron's ability, firstly, to attract and retain customers who are and who will be predictable and successful in their respective markets and, secondly, to make a fair profit margin on its business. The group's customer portfolio consists of reputable companies operating in various segments. Several of the group's customers are world leaders in their respective fields. It is Kitron's perception that the customer portfolio is robust and well balanced. Kitron's value proposition to its customers includes flexibility, competence, quality, closeness and full value chain capability. The board is confident that Kitron is able to maintain a viable, leading and adaptive business. Kitron is organised in distinct manufacturing sites, each fully accountable for its own revenues, profitability and level of capital employed. The structure facilitates closeness between management and the operation, which in turn provides good oversight and adequate internal business control.

Annual report 2015 Corporate governance

The group has established a decentralised management model featuring delegated responsibility for profits. As a result, the control function parallels the group's management model, and it is the individual unit's responsibility to make sure that it has the capacity and expertise it requires to carry out responsible internal control. Governing management documents have been adopted, describing the group's requirements for responsible internal control.

Management prepares monthly financial reports that are sent to the Board of Directors. When the group's quarterly financial reports are to be presented, the Audit Committee reviews the reports prior to the board meeting. The auditor participates in the Audit Committee meetings, and also meets with the entire Board in connection with the presentation of the annual financial statements.

The Board annually reviews the strategic plan. In addition, as part of the preparation to the strategic discussion, the Board also annually review the group risks. The group's financial position and risks are described in the Board of Directors' Report.

The health, safety, and environmental risks are limited and well managed, and Kitron's ISO quality systems are certified by certification agencies and also inspected and approved by several of the group's customers.

Kitron's customers are professional product-owning companies, which purchase the manufacturing and related services from Kitron. Kitron is not the product owner and the group's product liability risk is thus negligible.

The Board regularly reviews and amends the Group's key Governance documents. In 2014, The Ethical Guidelines were reviewed and updated. In addition, the Kitron supplier guidelines were established as well as an Anti-Corruption Policy.

Kitron has established routines for notification and follow-up on any alleged misconduct.

The Group has an Ethical Advisory Board whose task it is, on behalf of the management, to review Governance documents, decide and/or advise in Ethical dilemmas and conduct risk analysis and implement relevant actions.

# 11. Remuneration of the board of directors

The annual General Meeting approves the remuneration paid to the Board of Directors each year. The Proposal for the remuneration is made by the Chair of the Nominating committee.

The remuneration of the board members reflects responsibility, expertise, time spent and the character of Kitron's business. The remuneration is not linked to the company's performance or share price. The remuneration to the chairman is determined separately from the other members. Additional remuneration is made to the members of the board who are appointed to board committees, on a per meeting basis.

Board members are not encouraged to perform special assignments for the company in addition to their directorship. Such assignments, if any, are reported to the full board and disclosed in the annual report. Information about each director's remuneration, including shares and subscription rights, is provided in the notes to the annual financial statements.

The members of the Board are encouraged to own shares in Kitron.

## 12. Remuneration of senior executives

The board has resolved guidelines to the CEO for remuneration to executive management. The terms are determined by the CEO in consultation with the Chairman of the board. The guidelines are communicated to the Annual general meeting.

The salary and other remuneration of the CEO shall be decided by the board.

The remunerations consist of fixed annual compensation that includes annual base salary and other possible benefits (such as pension plan). The total possible compensation also includes a short term incentive scheme (STI) and a long term incentive scheme (LTI).

Performance-related remuneration of the executive personnel in the form of share options, bonus programs or the like should be linked to value creation for shareholders or the company's earnings performance over time. Such arrangements, including share option arrangements, should incentivise performance and be based on quantifiable factors over which the employee in question can have influence. Performance- related remuneration should be subject to an absolute limit.

# Fixed compensation

The actual level of annual base salaries (ABS) is based on market conditions and salary levels related to the actual position in the country in question. Kitron uses the Hay tool for determining market levels on an annual basis. The executive positions are evaluated using the Hay positioning grading tool.

Pension plans, based on defined contribution plans, are in place following the practice and regulations in each country. Other benefits are according to company policy and regulations in country of residence.

The Board may grant specific purpose bonuses to members of the senior executive management.

#### Short term incentive scheme

The STI system has specific targets and defined maximum pay-outs and is set on annual basis. The possible maximum pay-out is 50 per cent of annual basic salary. From 2016 the possible maximum payout is 65 per cent of annual basic salary.

# Long-term incentive scheme

The LTI system was established in 2013 as an option based program with a three-year validity (2013-2016). In 2015 the Board introduced a new share option program for executive management for another three-year period (2016-2019) as approved by the Annual General Meeting held on 21 April 2015.

Separate agreements describing the LTI systems and related conditions are in place for each senior executive. Maximum possible share options are defined per individual among the senior executives. Any possible payout will be depending on the Kitron group share price at the start of the program in comparison with the share price at the time of the expiry.

A more detailed description is provided in note 18 in the Consolidated Financial statements.

Kitron reports all forms of remuneration received by the chief executive and each of the other members of the executive management.

Details about remuneration of the executive management are provided in the notes to the annual financial statements. A more detailed description is provided in note 27 in the Consolidated Financial statements.

## 13. Information and communication

Kitron wants to maintain good communication with its shareholders and other stakeholders. The information practice is based on openness and will help to ensure that Kitron's shareholders and other stakeholders are able to make a realistic assessment of the company and its prospects. Guidelines have been established to ensure a flow of relevant and reliable financial and other information. The group endeavour to ensure that all shareholders have equal access to the same information. Kitron complies with Oslo Børs' Code of Practice for IR, dated June 2014.

All information distributed to the shareholders is published on Kitron's website (www.kitron.com) at the same time as it is sent to the shareholders. Furthermore, all announcements to the market are posted on Kitron's website following publication in Oslo Børs' company disclosure system www.newsweb.no, ticker: KIT. Public, webcasted presentations are held quarterly in connection with the interim reporting. Kitron presents a financial calendar every year with dates for important events. Kitron's guidelines for reporting of financial and other information as well as guidelines for the company's contact with shareholders, other than through the general meeting, are presented in the shareholder information section in the annual report.

Kitron shall not publish specific guiding on the Group's future financial results. Kitron operates in accordance with a set of financial targets, established by the board of directors. These targets govern the Group's operations within the financial year. The targets comprise.

- Revenue;
- EBIT margin;

The aim is to communicate the targets for the financial year in connection with either the Q4, the annual report, or later as soon as they are approved by the board of directors.

Kitron emphasises that the targets by their very nature necessarily involves assumptions and uncertainty.

# 14. Takeovers

There are no defence mechanisms against take-over bids in the Company's Articles of Association, nor have other measures been implemented to specifically hinder acquisitions of shares in the Company.

The Kitron Board has established guiding principles in respect of takeover hid.

In a bid situation, the Board and management have an independent responsibility to help ensure that shareholders are treated equally, and that the Company's business activities are not disrupted unnecessarily. The Board has a particular responsibility to ensure that shareholders are given sufficient information and time to form a view of the offer.

The Board should not hinder or obstruct the possibility of having takeover bids for the Company's activities or shares.

The Board should actively seek other offers upon the receipt of a takeover bid if considered to be in the best common interest of the Company and its shareholders.

Agreements entered into between the Company and the bidder, or significant terms and conditions thereof, that are material to the market's evaluation of the bid shall be publicly disclosed no later than at the same time as the announcement that the bid will be made is published.

In the event of a take-over bid for the Company's shares, the Board should not exercise mandates or pass any resolutions with the intention or effect of a disposal of the Company's activities, or material parts thereof, or otherwise obstructing the take-over bid unless this is approved by the general meeting following announcement of the bid.

The Board and management shall refrain from implementing any measures intended to protect their personal interests at the expense of the interests of shareholders following an intention to make a take-over bid or announcement of a bid.

If an offer is made for the Company's shares, the Board shall issue a statement making a recommendation as to whether shareholders should or should not accept the offer. The Board's statement on the offer should make it clear whether the views expressed are unanimous, and if this is not the case it should explain the basis on which specific members of the board have excluded themselves from the Board's statement. The statement shall include information as set out in section 6-16 of the Securities Act.

The Board should arrange for a valuation of the Company from an independent expert. The valuation should include an explanation, and shall be made public no later than at the time of the public disclosure of the Board's statement.

Annual report 2015 Corporate governance

## 15. Auditor

The Group's auditor is elected by the General meeting.

The auditor participates in the meetings of the Audit Committee, to whom they present the main features of the plan for the audit. The auditor also conducts a review of the company's internal control procedures, including identified weaknesses and improvement proposals, which are presented to the Audit Committee.

The auditor always participates in the meeting of the board that deals with the annual financial statements. In this meeting the auditor discusses any changes to the accounting principles, comments on any material estimated figures and reports any material matters where there has been a disagreement between the auditors and the executive management.

The board and the auditor will meet at least once a year without the CEO or any other members of the executive management present.

The auditor issues a written confirmation to the Board on compliance with the Statutory Audit Independence and Objectivity Requirements.

The board of Kitron has established guidelines in respect of the use of the auditor by the company's executive management for services other than mandatory audit.

The auditor annually provides the board with a summary of all services that have been undertaken for Kitron for the accounting year. The fees paid for audit work and fees paid for other specific assignments are specified in the notes to the financial statements.

PwC has been the company's auditor since 2005.

# Corporate Social Responsibility

This report covers topics related to Corporate Social Responsibility that are of importance to Kitron and Kitron stakeholders. The Kitron documents that are the foundation for Kitron's work within Corporate Social responsibility are the Kitron Ethical Code of Conduct, Kitron Suppliers Code of Conduct and Kitron Anti-Corruption Policy.

The Kitron Group report on Corporate Social Responsibility has been reviewed and approved by the Board.

#### **Kitron**

The company has manufacturing facilities in Norway, Sweden, Lithuania, China and the US and has about 1200 employees. The operations outside of Norway are growing and at the end of 2015, 66 per cent of our employees worked outside Norway, and 63 per cent of the Group's sales took place outside the country's borders.

Kitron production inputs can be divided into three parts: passive electronic components, mechanical drawing parts and PCB (Printed Circuit Boards), and the inputs are with few exceptions sourced and produced outside of Norway.

## System for governance

Kitron's general system of governance is linked to the Norwegian Code of Practice for Corporate Governance.

# Annual General Meeting (AGM)

The Annual General Meeting (AGM) is the Kitron Group's supreme governing body and where the shareholders can influence how corporate social responsibility is practiced.

#### The Board of Directors

The Group Board of Directors bears the ultimate responsibility for Kitron's Corporate Social Responsibility and the report on Corporate Social Responsibility is discussed and approved by the Board.

#### Corporate Executive Management

Corporate Executive Management bears the responsibility for the Group's strategy, development and day-to-day work. This means Corporate Executive Management is responsible for compliance with legislation and regulations and our Ethical code, as well as for the implementation of appropriate and effective initiatives to ensure that we reach our goals.

#### The Sites

The business areas are responsible for follow-up of and compliance with policy, strategy, targets and governance documents related to corporate social responsibility. The day-to-day work with corporate social and environmental responsibility is usually handled by the sites with support from the Corporate Executive Management.

# **Ethical Advisory Committee**

Kitron ethical advisory committee's mandate is to review and suggest updates of guidelines, decide and/or advise in ethical dilemmas, conduct

risk analysis and implement relevant actions and make periodical reviews. The Ethical Advisory committee is made up of members of the corporate Executive management and Corporate Staff.

# Financial value creation

Kitron creates value in countries in which we operate, directly through the payment of direct and indirect taxes, the payment of dividends to owners and wages to employees, and indirectly by buying goods and services from suppliers.

Kitron impacts a large number of stakeholders, many of them directly or indirectly involved in Kitron's value creation. Below is an overview of the values Kitron creates and the main stakeholders.

#### Payroll and social security expenses

In 2015, labour costs amounted to NOK 443.7 million (NOK 442.8 million). Payroll and social security expenses accounted for 24 (26) per cent of total operating expenses.

#### Procurement of goods and services

Kitron purchased goods and services valued at roughly NOK 1 153 million (NOK 1 242) million in 2015. The Group has registered about 1400 suppliers that provide inputs.

## Tax

The Group's tax expenses for 2015 came to NOK 30.1 million (NOK 5.3 million).

Tax expense l	by	country
---------------	----	---------

(Amounts in NOK 1000)	2015	2014	
Norway	11 916	(1 611)	
Sweden	5 587	2 805	
Lithuania	3 599	2 527	
Other	8 992	1 598	

# Dividends

The Board of Directors will propose a dividend for 2015 of NOK 0.21 (0.05) per share to the AGM. If the proposal is adopted at the AGM on 21 April 2016, dividends will be paid as follows, based on the Shareholder structure as at 15 February:

(Amounts in NOK 1000)	2015	2014
Organizations/Enterprises	9 732	2 410
Insurance/pension funds	2 732	543
Private Individuals	6 550	1 205
Foreign Owners	17 308	4 490
Total	36 322	8 648

Annual report 2015 Corporate Social Responsibility

#### Financial risk relative to compliance

Kitron has operations in industries and countries that are particularly susceptible to the risk of corruption. Kitron also does business in countries known for having problems associated with human rights, child labour, environmental pollution, etc.

We are aware that this presents challenges in regard to our corporate social responsibility, and that it can subject us to substantial financial risk. To deal with our corporate social responsibility and minimize our financial risk, we work systematically on CSR.

#### **Ethics**

Kitron's Ethical Code of Conduct presents Kitron's obligation and commitment to ethical business practices and describes the standards and requirements that Kitron employees must adhere to in their work. The Code was last revised and approved by the Board of Directors on 27 August 2014.

The Code applies to all Kitron board members, elected officers, permanent and temporary employees, hired staff, consultants and agents acting in or on behalf of Kitron. The Code also applies to all contractors, subcontractors, suppliers and sub-suppliers. It includes all companies in the Kitron group.

Kitron also has a separate Supplier Code of Conduct, which applies to all suppliers.

#### Training

All Kitron personnel are required to attend periodic training in the Kitron Ethical Code of Conduct to ensure that Kitron's ethical values are understood and implemented at all levels.

#### **Ethical Advisory Committee**

Kitron has an Ethical Advisory Committee whose objective is to ensure that Kitron maintains a high-level focus on issues related to ethics and anti-corruption and a common understanding and practice regarding how best to address and follow up on these issues.

Firstly, it is in charge of the policy document itself and reviews or updates of the Ethical Code of Conduct. Secondly, the committee is an advisory board related to ethical dilemmas or questions from managers and employees in the group on difficult borderline issues. When in doubt, Kitron employees should consult immediate superior or the Kitron group Ethical Advisory Committee. It is also in the main scope of the committee to perform regular ethical audits mainly related to anti- corruption.

The Ethical Advisory Committee meets as needed but at least three times a year. Members of the Ethical Advisory Committee include: COO, CFO, HR Director, Sales and Marketing Director. The head of the Ethical Advisory Committee reports to CMT (the Kitron Corporate Management Team) who in turn reports to the board of Kitron ASA.

#### Reporting irregularities

All conditions that give raise to ethical issues or matters that could involve a breach of prevailing regulations and provisions or circumstances that may cause loss of value or reputation for Kitron should be raised

with the staff member's immediate superior. Kitron staff who believe they have been offered bribes or been subject to inappropriate pressure or attempts to exert such pressure or who wish to report or advise on any legal and ethical non-compliance incidents, dilemmas or concerns should immediately do so to their immediate superior.

Environmental matters or issues relating to work place safety can be reported to the relevant representative, HSE-Manager and/or the company health service. Financial matters may be reported to the Finance Manager. It is the duty of all staff to report any criminal acts and circumstances where life or health might be in danger.

Reporting may be anonymous, but open reporting will normally facilitate expedient resolution of the matter. The name of a reporting person shall remain confidential to all but the recipient.

In 2015, the Ethical Advisory Committee did not handle any cases, compared to two cases in 2014.

# **Anti-Corruption**

Kitron opposes any form of corruption and strives to prevent corruption in and as a result of Kitron's business activities. Kitron's Ethical Code of Conduct clearly expresses Kitron's obligation and commitment to ethical business practices authorities.

# Risk assessment

Kitron operates in countries and in lines of business that are susceptible to corruption. To reduce risk, Kitron does not use agents or market representatives, as it constitutes a high risk of corruption.

## Kitron work on anti-corruption

Kitron Ethical code of Conduct describes several areas of importance for preventing corruption. In 2014 Kitron implemented an Anti-Corruption Policy. The policy clearly describes Kitron's work on anti-corruption, including risk analysis, monitoring, responsibilities, follow-up and training.

Kitron is aware that suppliers, customers and other relevant business partners, such as acquisition targets or agents might expose Kitron to corruption risks. To reduce the risks, Kitron has introduced routines for a risk-based evaluation before entering into new such relationships. The Kitron Supplier Code of Conduct also defines Kitron's expectations regarding the suppliers' anti-corruption activities. Kitron also has inhouse rules for gifts and representation as well as sponsorships.

# Our Employees

# **Human Rights**

All units of Kitron will comply with UN's Universal Declaration on Human Rights, The UN's Convention on Rights of the Child and International Labour Organization Conventions (ILO conventions).

Kitron shall not engage in or support any kind of child labour. If a young worker is employed, this needs to be controlled and arranged according to legal requirements in terms of safety, work hours and guidance and is not allowed to interfere with applicable compulsory schooling.

Kitron opposes discrimination in any form, e.g. due to race, nationality, gender, sexual orientation or religion. Kitron also opposes any form of trafficking and purchase of sexual services.

## Employees, the working environment and employment

Fair employment practices following local norms, laws or collective bargaining agreements is the basic standard in all Kitron entities. No form of discrimination, harassment or bullying is tolerated.

Kitron values the competences employees are in possession of, and sharing of knowledge and information is an area of priority, as is onthe-job development. Kitron offers a working environment where it is possible to combine work, career, family life and spare time.

Health and safety in the working environment is very important to Kitron and is to be ensured to provide a safe, healthy and satisfactory work place. Kitron follows local and international norms and relevant legislation to provide such an environment.

Kitron opposes discrimination in any form, e.g. due to race, nationality, gender, sexual orientation or religion. Kitron also opposes any form of trafficking and purchase of sexual services.

#### Absence due to illness

Absence due to illness (as a percentage of total hours worked) was 3.8 (3.8) per cent for the group in 2015. The stable level follows a favourable trend in previous years. A good working environment and the possibility to develop are important factor to keep the absence due to illness at a low level.

#### Injuries

Injuries and work related accidents are registered at site level. The Kitron work environment proposes risks to the employees foremost in the manual mounting and in the processes where chemical liquids, nitrogen or lead is involved. There were no serious work-related accidents in 2015.

# **Environment**

Kitron internal value chain does not pollute the external environment to any material extent. Kitron's Supplier Code of Conduct describes the requirements Kitron imposes on the Suppliers to minimize the adverse effects to community, environment and natural resources while safeguarding the health and safety of the public. They should have obtained all required environmental permits.

Also, Kitron's suppliers shall have policies to reasonably assure that the tantalum, tin, tungsten and gold in the products they manufacture do not directly or indirectly finance or benefit armed groups that are perpetrators of serious human rights violations in the Democratic republic of Congo or an adjoining country. Suppliers shall exercise due diligence on the source and chain of custody of these minerals.

Several of the Kitron group's manufacturing units are certified in accordance with the NS ISO 14000 series of environmental management standards.

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# Shareholder information

# Share capital

Kitron ASA (Kitron) has one class of shares. Each share carries one vote at the company's general meeting. The shares are freely transferable pursuant to the company's articles of association.

Kitron's registered share capital at 31 December 2015 was NOK 17 296 162.50 divided between 172 961 625 shares with a nominal value of NOK 0.10 each.

The Annual General Meeting in April 2013 approved the introduction of a share option program for executive management comprising up to 5 485 000 shares. The share option program entails that executive management, on certain terms, may be granted the right to subscribe to new shares in the Company at a price of NOK 0.10 per share after a vesting period of three years. The number of options vested is inter alia linked linearly to the development of the price of the Company's shares on Oslo Børs.

In 2015 the Board introduced a new share option program for executive management comprising up to 5 500 000 shares running for three years from the start of the second calendar quarter 2016. The share option program entails that executive management, on certain terms, may be granted a right to subscribe for shares in Kitron at NOK 0.10 per share after a vesting period of three years. The number of options that are vested is inter alia linked linearly to the development of the share quote of the Kitron shares at the Oslo Stock Exchange. Per 31 December 2015, 3 000 000 options have been allocated to the executive management.

As per date, 8 485 000 options have been allocated to executive management in total and 2 500 000 options remain un-allocated.

# Stock market listing

The company's shares are listed on the Oslo Stock Exchange (ticker code: KIT) in the OB "Match" liquidity segment.

During 2015, the share price moved from NOK 1.70 to NOK 3.90, an increase of 129.4 per cent. The Oslo Børs Main Index increased by 5.3 per cent during the same period. The share price has varied between NOK 1.63 and NOK 4.05. At the end of 2015, the company's market capitalisation was NOK 675.0 million. A total of 17.5 million shares were traded during the year, corresponding to a turnover rate of 10.1 per cent.

## Shareholder structure

At the end of 2015, Kitron had 2 436 shareholders, compared with 2 459 shareholders at the end of 2014. At the end of the year, the foreign shareholding amounted to 47.7 per cent. Sievi Capital plc. is the company's largest shareholder and held 32.96 per cent of the shares in Kitron at the balance sheet date. Kongsberg Gruppen ASA is the second largest shareholder, and held 19.33 per cent of the shares in Kitron ASA at 31 December 2015. Kongsberg Gruppen ASA is also one of the company's largest customers. Amber Trust II SCA is the third significant shareholder with 13.7 per cent of the shares. The 20 largest shareholders held a total of 86.12 per cent of the company's shares at the end of the year.

#### **Mandates**

## Increasing the share capital

The ordinary general meeting of 21 April 2015 authorised the board to execute one or more share capital increases by issuing a number of shares maximized to 10 per cent of Kitron's registered share capital. The total nominal amount by which the share capital may be increased is NOK 1 729 616.20. The authority applies until the ordinary general meeting in 2016, but no longer than 30 June 2016. The authorization is limited to encompass capital requirements or issuance of consideration shares in relation to strengthening of Kitron ASA's equity, acquisition of other companies or businesses, joint ventures or joint business operations, incentive programs for employees, and acquisition of property and business within Kitron ASA's purpose. The authority had not been exercised at 31 December 2015.

#### Own shares

The ordinary general meeting on 21 April 2015 authorised the board to acquire own shares, for a total nominal value of up to NOK 1 729 616.20, which is equal to 10 per cent of Kitron's registered share capital at 21 April 2015. Under this authorization the company shall pay minimum NOK 1 per share and maximum the prevailing market price per share on the day the offer is made, provided, however, that the maximum amount does not exceed NOK 25 per share. The authority is valid until the ordinary general meeting in 2016, but no longer than 30 June 2016. The authority had not been exercised at 31 December 2015.

# **Dividend policy**

Kitron's dividend policy is to pay out an annual dividend between 30 and 60 per cent of the company's ordinary net profit after tax. When deciding on the annual pay-out ratio, the company will take into consideration the cash requirements and financial flexibility required on the company.

# Information and investor relations

Kitron wishes to maintain open communications with its shareholders and other stakeholders. Shareholders and stakeholders are kept informed by announcements to the Oslo Børs and press releases. Kitron's website www.kitron.com provides information on Kitron's business and financial situation. Interim financial statements are presented at meetings open to the general public and are available as webcasts at www.kitron.com.

Kitron reports all manufacturing orders exceeding NOK 20 million. The group also reports smaller orders if these are of strategic importance or significant in any other way.

The corporate management is responsible for communication activities and investor relations, and also facilitates direct contact with the chairman of the board and other board members.



Share price Kitron vs Oslo Stock Exchange - 2015

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# Board and management

# **Board**



Tuomo Lähdesmäki
Chairman of the board
Elected for the period 2014-2016
Tuomo Lähdesmäki was born in 1957 and
is a Finnish citizen. He holds a Master
of Science in Engineering from Helsinki
University of Technology, a Master of Business
Administration from INSEAD and has

completed the Stanford Executive Program. He is a founding partner of Boardman Oy, "the leading network developing active ownership and board work competences" in Finland, and he has previously, inter alia, been President and CEO of Elcoteq Network Oyj and Leiras Oy, General Manager at Swatch Group and Vice President at Nokia Mobile Phones. He is a board member of Aspocomp Group Oyj, Apetit Oyj, Vaaka Partners Oy, Yliopiston Apteekki and Metsä Tissue Oyj. Mr Lähdesmäki has been Chairman of the Kitron Board and Chairman of the Remuneration Committee since 2014.



Arne Solberg
Vice Chairman of the Board
Elected for the period 2014–2016
Arne Solberg was born in 1953 and is a
Norwegian citizen. He holds a Bachelor of
Commerce and has diverse experience from
administrative positions within finance and
management including many years as CFO of

Kongsberg Gruppen. Mr Solberg has been on the Kitron Board since 2000, and is Chairman of Kitron's Audit Committee.



Gro Brækken
Board member
Elected for the period 2015-2017
Gro Brækken was born in 1952 and is a
Norwegian citizen. She holds an MSc in
Chemical Engineering from the Norwegian
University of Science and Technology in
Trondheim. Ms Brækken has a long and broad

experience from top management of international companies and organizations with CEO, line, and staff-management experience within oil and gas, refinery, natural gas, shipbuilding, and banking. She was until recently CEO of the trade organization Norsk olje & gass (the Norwegian Oil and Gas Association). This background has given her in-depth industrial and political competence and a broad network within politics, business and the society in general. Gro Brækken also has solid board experience as member and chair of the boards of directors of national and international companies and organizations within energy, industry, project management, health and NGOs. Ms Brækken was elected to the Kitron Board in 2015 and has since October 2015 been a member of Kitron Remuneration Committee.



Martynas Cesnavicius
Board member
Elected for the period 2014-2016
Martynas Cesnavicius was born in 1972 and is a Lithuanian citizen. He holds a diploma in Banking and Finances from Vilnius University.
Presently Mr Cesnavicius serves as a board member of the management companies

and acts as Investment Advisor for Luxembourg domiciled investment funds; KJK Fund SICAV-SIF, Amber Trust SCA and Amber Trust II SCA. In addition, Martynas serves as a chairman or board member of numerous companies related to these positions and privately including Litagra, Malsena and Rigas Dzirnavnieks among others. Previously, he has been a board member of Teo.lt, Sanitas and Snaige. At the end of 2014 Amber Trust II SCA controlled 23 822 000 shares in Kitron ASA and KJK Fund SICAV-SIF 6 013 908 shares. Martynas Cesnavicius has been on the Board since 2012 and has since April 2014 been a member of Kitron Remuneration Committee.



Bjørn Gottschlich Board Member, elected by and among the employees

Elected for the period 2014–2016
Bjørn Gottschlich is born in 1966 and is a German citizen. He was employed as a production worker in 1996. In 2000 he was elected as a full time shop steward for

Fellesforbundet (The Norwegian United Federation of Trade Unions) at Kitron AS in Arendal. He is now half redeemed from his position at Kitron to perform various duties within the trade union movement. Presently he is the chair of Fellesforbundet's local branch in Arendal and member of Fellesforbundet's Executive Board. Mr Gottschlich has been part of the Kitron Board since 2012.



Elisabeth Jacobsen Board Member, elected by and among the employees

Elected for the period 2014-2016 Elisabeth Jacobsen was born in 1962 and is a Norwegian citizen. She works as a Quality and lean engineer at Kitron AS in Arendal, where she has been employed since 1995. Ms

Jacobsen was elected to the Kitron Board in 2014 and has since October 2015 been a member of the Audit Committee.



Tanja Rørheim Board member, elected by and among the employees

Elected for the period 2014-2016. (Replacing Liv E. Johansen, who retired in July 2015.) Tanja Rørheim was born in 1972 and is a Norwegian citizen. She holds a certificate in electronics, and has worked as a Production

Worker in Kitron AS in Arendal since 1993. Ms Rørheim has been on the Kitron Board since August 2015.



Päivi Marttila Board Member

Elected for the period 2015-2017
Päivi Marttila was born in 1961 and is a Finnish citizen. She holds a Master of Economic Sciences from Helsinki School of Economics. She is the founding partner of QPR Software Plc where she worked in several leadership

roles in Finland and USA between 1991-2001. Afterwards Ms Marttila worked in the mobile ODM/EMS business for another ten years as Business Unit Manager or Senior Sales and Marketing Executive in Microcell, Flextronics and Jabil. Currently she is Managing Director in the management consultancy company Midagon Ltd and Chairman of the Board of Directors in Efore Plc and Aspocomp Group Plc. Ms Marttila joined Kitron Board in April 2013 and has been a member of Audit Committee since April 2014.

Annual report 2015 Board and management



# Management



Peter Nilsson CEO and President

Peter Nilsson is born in 1964. He was appointed CEO in November 2014. With almost 25 years of experience in electronics manufacturing and related services, Mr Nilsson has held several senior and executive leadership positions for Swedish and US EMS companies. He is trained

in industrial business management and production engineering and has a degree in Industrial Management. Mr Nilsson is a Swedish citizen.



Zygimantas Dirse General Manager Kitron Electronics Manufacturing (Ningbo) CO Ltd., China Zygimantas Dirse is born in 1980. He has been with Kitron since 2003. Mr Dirse has diverse

with Kitron since 2003. Mr Dirse has diverse experience in engineering field as Technical, Operations Manager and started as a General Manager of our facility in China in 2010. He

holds a Master of Science in Informatics Technology. Zygimantas Dirse is a Lithuanian citizen.



Thomas Löfgren Managing Director, Kitron AB, Sweden

Thomas Löfgren is born in 1966 and is a Swedish citizen. He is a graduate from a Swedish technical school and has prior to Kitron worked as a Business Area Manager for Saab. Mr Löfgren has been with Kitron since 2000 where he has held the positions of

Manufacturing Manager, Site Manager and Managing Director of Kitron Microelectronics AB, now Kitron AB.



Cathrin Nylander

Cathrin Nylander is born in 1967 and is a Swedish citizen. She has extensive experience as CFO in various industries, among others in banking, cable production and the food industry. She has a Bachelor degree in Social Science from Lund University in Sweden. Ms

Nylander came to Kitron in August 2013.



Israel Losada Salvador COO

Israel Losada Salvador is born in 1973 and is a Spanish citizen. He holds a Master's degree in Finance & Administration from NHH (Norway) and a Master's degree in Engineering from the Polytechnic University of Valencia. Mr Salvador has extensive experience from operations

within the oil & gas sector. He has been working for Kitron since February 2013.



Mindaugas Sestokas
Managing Director, UAB Kitron, Lithuania
Mindaugas Sestokas is born in 1971 and is
a Lithuanian citizen. He holds a Master of
Business Administration and has diverse
experience from sales and marketing in the
beverage industry and general management

of an appliance manufacturing company. Mr

Sestokas has been with Kitron since 2008.



Tommy P. Storstein Sales Director

Tommy P. Storstein is born in 1972 and is a Norwegian citizen. He holds a technical apprenticeship within telecommunications and a Master of Business and Economics. Mr Storstein has diverse international experience within sales and management positions from

IT, telecoms and manufacturing companies. Mr Storstein has been working for Kitron since 2012.



Hans Petter Thomassen Managing Director Kitron AS, Norway

Hans Petter Thomassen is born in 1965 and is a Norwegian citizen. He has extensive experience within manufacturing and logistics and has held several senior-level positions, included CEO of Durapart Industries AS. He also has experience from commercial aviation. Mr. Thomassen has

been working in Kitron since 2012.

Annual report 2015 Board and management

# **Articles of Association**

(Latest update 21 April 2015)

# § 1

The company's name is Kitron ASA. The company is a public limited company.

## § 2

The company's registered office shall be located in the municipality of Asker.

# § 3

Kitron's business is manufacturing and development activities related to electronics. The business includes purchase and sale of shares and companies in the same or related business sectors. The business may also include related consultancy activities and other activities associated with the operation.

# § 4

The share capital of the company is NOK 17 296 162.50.- divided into 172 961 625 shares with face value NOK 0.10 each. The company's shares shall be registered at the Norwegian Central Securities Depository.

# § 5

The company's board of directors shall have from 7 to 11 members as resolved by the general meeting. The chairman of the board is elected by the general meeting. Two board members acting jointly are authorised to sign on behalf of the company. The board may grant power of attorney.

## § 6

The ordinary general meeting is held each year before the end of the month of June. The ordinary general meeting shall:

- Consider and approve the annual report, the profit and loss statement and the balance sheet for the preceding year
- Consider and approve the application of profit or coverage of deficit according to the adopted balance sheet, as well as payment of dividend
- Consider and resolve other matters that pertain to the general meeting according to Norwegian law

The company may hold its general meeting in the municipality of Oslo.

# § 7

Kitron shall have a nomination committee. The nomination committee shall have three members, in-cluding its chairman. Members of the nomination committee shall be elected for a term of office of two years.

The annual general meeting of Kitron shall elect the chairman and the members of the nomination committee. The mandate of the nomination committee shall be determined by the annual general meeting. The annual general meeting shall also determine the committee's remuneration.

The nomination committee shall submit proposals to the annual general meeting in respect of the following matters:

- Propose candidates for election to the board of directors
- Propose the fees to be paid to the members of the board of directors

# **8** 8

Any issue that has not been resolved in these Articles of Association shall be considered in accordance with the regulations in the existing laws applicable to limited companies.

## § 9

Documents concerning matters to be considered at the general meeting are not required to be sent to the shareholders if the documents are made available for the shareholders at the company's websites. This also applies for documents that pursuant to law shall be included in or attached to the notice of the general meeting. A shareholder may nonetheless require that documents concerning matters to be considered at the general meeting are sent to him/her.

## § 10

The right to participate in and vote at a general meeting can only be exercised if the acquisition of the shares in question has been recorded in the company's share register no later than the fifth business day before the date of the general meeting (the "record date").

# § 11

Shareholders may vote in advance, either in writing or by electronic means, up to 2 days prior to the general meeting. The board of directors determines further in the notice to the general meeting how such voting shall be carried out.

(Office translation)

# Addresses

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Kitron is an international Electronics Manufacturing Services company. The company has manufacturing facilities in Norway, Sweden, Lithuania, China and the US and has about 1200 employees. Kitron manufactures both electronics that are embedded in the customers' own product, as well as box-built electronic products. Kitron also provides high-level assembly (HLA) of complex electromechanical products for its customers.

Kitron offers all parts of the value chain: from design via industrialisation, manufacturing and logistics, to repairs. The electronics content may be based on conventional printed circuit boards or ceramic substrates.

Kitron also provides various related services such as cable harness manufacturing and components analysis, and resilience testing, and also source any other part of the customer's product. Customers typically serve international markets and provide equipment or systems for professional or industrial use.